### POILO<sup>+10</sup> WORLD

POLO+10 WORLD – The Polo Magazine • Est. 2004 • Published Worldwide

II/2020, Volume 9 • N°25









training plans.

pandemic.

Still we should be optimistic for the second half of this year. As soon as possible we will see small tournaments being considered in many places and later in the year we all hope for further liftings of the sanctions and maybe some High Goal events. Polo is a mesmerizing and dynamic team sport. It is our passion to live it and to share it with our family, friends and the many fans and spectators.

Let's enjoy Polo! •

**OLIVER WINTER** President | German Polo Association DPV



### DEAR FRIENDS OF POLO+10, DEAR POLO FRIENDS,

the Covid-19 pandemic and its consequences influence our everyday life during these weeks. The first concern of course is for our families and friends. Protecting their health and limiting the spread of the virus still is our greatest common obligation.

We are all asked to adapt to the current circumstances, follow the restrictions in our sport and the advice for personal distancing where necessary.

And we can see that in following official advice we are successfully fighting Covid-19. As a result in more and more countries the strict measures will be eased in the upcoming weeks, a return to limited training slowly is possible. Polo clubs and stables affected from the restrictions have mastered the special challenges very well. Despite the sometimes limiting possibilities, the care for the horses was and is always upheld. And fortunately the good

and close cooperation with the authorities has made it possible to quickly implement individual

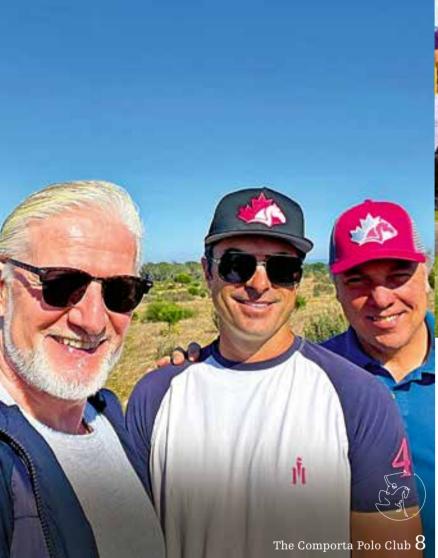
Our Polo clubs and all their staff have made the best of the situation so far, for which I thank them on behalf of all Polo players!

But despite these positive experiences, the Corona virus has also affected our sport noticeably. Especially those of us who live from and with Polo, the coaches, referees, grooms, but also professional players and tournament organizers, have been hit economically by the effects of the

We see that individual training in many clubs is possible again, that many of us can continue their work with the horses. Many clubs are currently preparing for a reduced season, so unfortunately we will not see every tournament originally scheduled for this year. Main events such as the European Polo Championships in Baku, Azerbaijan and various big national tournaments are already postponed to 2021. And the training of young people will probably only be possible to a very limited extent in this 2020 season.

We are experiencing strong solidarity in the Polo family and I am very happy to see the support and help offered everywhere. I hope you enjoy this edition of POLO+10 and that we will meet again soon at a Polo ground. Please stay healthy and take care!

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### THAI POLO OPEN 2020 7

This year's Thai Polo Open saw six teams from across Asia play.

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beautiful premises, the most

luxurious properties and most

interesting investment objec-

tives worldwide – POLO+10

knows the property market and

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Goal Championship at the Berlin

Maifeld: Team Riller & Schnauck

Visitor record and heartbeat

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wins the championship title.

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Zürich saw competitive matches,

old polo friends and many new

faces, beginners and sponsors.

The polo community at PPZ is

quickly increasing and Polo Park

Zürich became the leading polo

club in Switzerland.

The 2019 season at Polo Park

is your specialist for polo prop-

erties worldwide.

Top real estates, the most

Polo people and unforgettable moments: A picture review with statements of the last two years at Polo Park & Country Club Zürich.

bos, Argentina.

Due to the Corona Pandemic, the popular Beach Polo tournament on Sylt had to be cancelled. A review of the last year in pictures.

From 29<sup>th</sup> July to 2<sup>nd</sup> August, everything on Germany's northernmost island will again revolve around the little white ball.

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Nicole J. Jenni Braun is a passionate gemstone expert, jewelry designer and trained gemologist G.G. from the GIA (Gemological Institute of America) in New York. Her company Braun & Stone in Zug stands for individual jewelry creations and expert craftsmanship and helps in the search and evaluation of rare and high quality gemstones and pearls.

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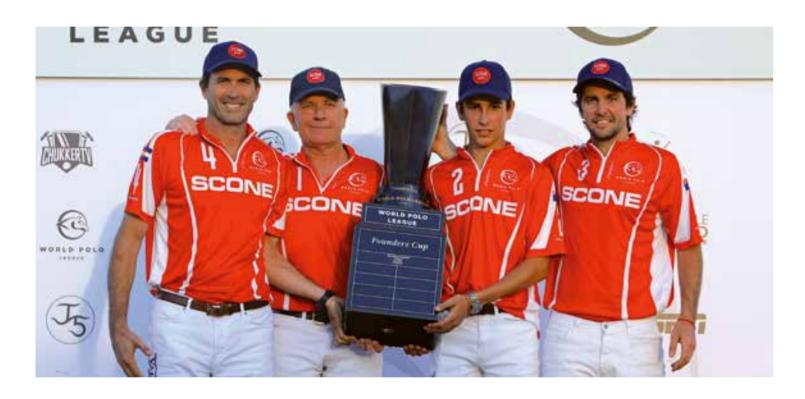
In a joint initiative the Federation of International Polo, Polo & Art and Squinkbox in San Diego, California, the world of polo may have the opportunity to enjoy the art of polo.

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Corporate Publishing by POLO+10: Our POLO+10 Magazines have been published all over the world for 16 years. But did you know, that we do so much more?

**NEWS** 

Current news and facts from the world of European and international polo.



### SCONE POLO TEAM SECURES FOUNDERS CUP VICTORY

On a perfect day that featured sky divers, a one armed bandit, and great polo, Scone Polo team (Adolfo Cambiaso, David Paradise, Poroto Cambiaso and Diego Cavanagh) won it's first World Polo League Tournament, The Founders Cup.

polo talent, with players travelling from as far afield as Australia to compete for the coveted \$60,000 prize money and honor of lifting the Founders Cup Trophy. Going into the match, both David Paradice's Scone and Sayyu Dan- Payne,, the one-armed bandit, play ensued with a pentheir Semifinal opponents, proving they were more than worthy to have trounced the other eight teams and potentially, each other.

Going into the Final however, it was clear SD Farms had their work cut out, with legendary father/son duo of Adolfo Cambiaso and his 14-year-old son Poroto coming off of their win in the World Polo League's first tournament, The All Star Challenge, were raring to show their powerfully intuitive play, backed up by the more than capable Diego

This year's Final was set to be a hot bed of phenomenal Cavanagh and British Queen's Cup winning David Paradice – quite the force to be reckoned with.

Following the first throw-in from the legendary John tata's SD Farms had secured resounding victories against alty conversion from Scone's Cavanagh to put Scone 4-0 ahead within just 30 seconds, adding to their 3 goal handicap advantage. With a somewhat choppy beginning, it took time for the teams to settle into a rhythm, showcasing the very best of international polo talent. Cavanagh, the penalty genius, carried on building the handicap advantage, using the 3 goal spring board, with one conversion success, then another, making it 6-0. SD Farms' Juan Martin Zubia found the uprights for their first foray onto the scoreboard, but as the chukker closed, SD Farms were flummoxed, trailing 7-1. www.gcpolo.com



### THAI POLO OPEN 2020 NACHO FIGUERAS

This year's Thai Polo Open saw six teams Global polo star Ignacio "Nacho" Figueras unveiled as Brand Ambassador from across Asia play. for Saudi Arabia's AMAALA ultra-luxury resort destination.

Thai Polo, Jogo Polo, Royal Pahang (HIS Polo), La Familia, 22BR and Tang Polo. Hosted by Harald Link at the Thai Polo Equestrian Club, Pattaya.

The final chukker saw both teams fight hard to win, Facu had control of the game and looked like he could get Thai Polo back into the lead but was stopped time and time again. Harald Link scored a crucial goal from a 30-yard penalty. It looked like the match would go into an extra chukker as time ran out but Diego Gomez got the ball from a throw in, passed it to Toly who broke away from the pack and charged down the field to score the final goal for Tang Polo and win the Thai Polo Open 2020 for China. www.thai-polo-club.com •



AMALAA is delighted to partner with the Saudi Polo Federation, pictured (l-r) Chairman of Saudi Polo Federation Amr Zedan, AMAALA Chief Executive Officer Nicholas Naples and Polo Player Ignacio 'Nacho' Figueras.

Global polo star and Ralph Lauren model, Ignacio Figueras, has been named a brand ambassador for AMAALA, the ultra-exclusive tourism destination under development on Saudi Arabia's Red Sea coast. More commonly known as 'Nacho', Figueras is ranked one of the top 100 polo players in the world. A regular on international TV programmes, the star has a huge global following and was once voted the second most handsome man in the world by the readers of Vanity Fair magazine. In his latest role, Nacho will help shape the world-class polo facilities at AMAALA and represent the brand at international polo matches. "I have always said my mission in life is to bring polo to the world a little more, so the chance to help shape what will be the world's best polo facilities is an incredibly exciting opportunity and one that I simply could not turn down," commented Figueras. "I will consult on the overall strategy including design, construction, operations, marketing and event planning of polo facilities at AMAALA."

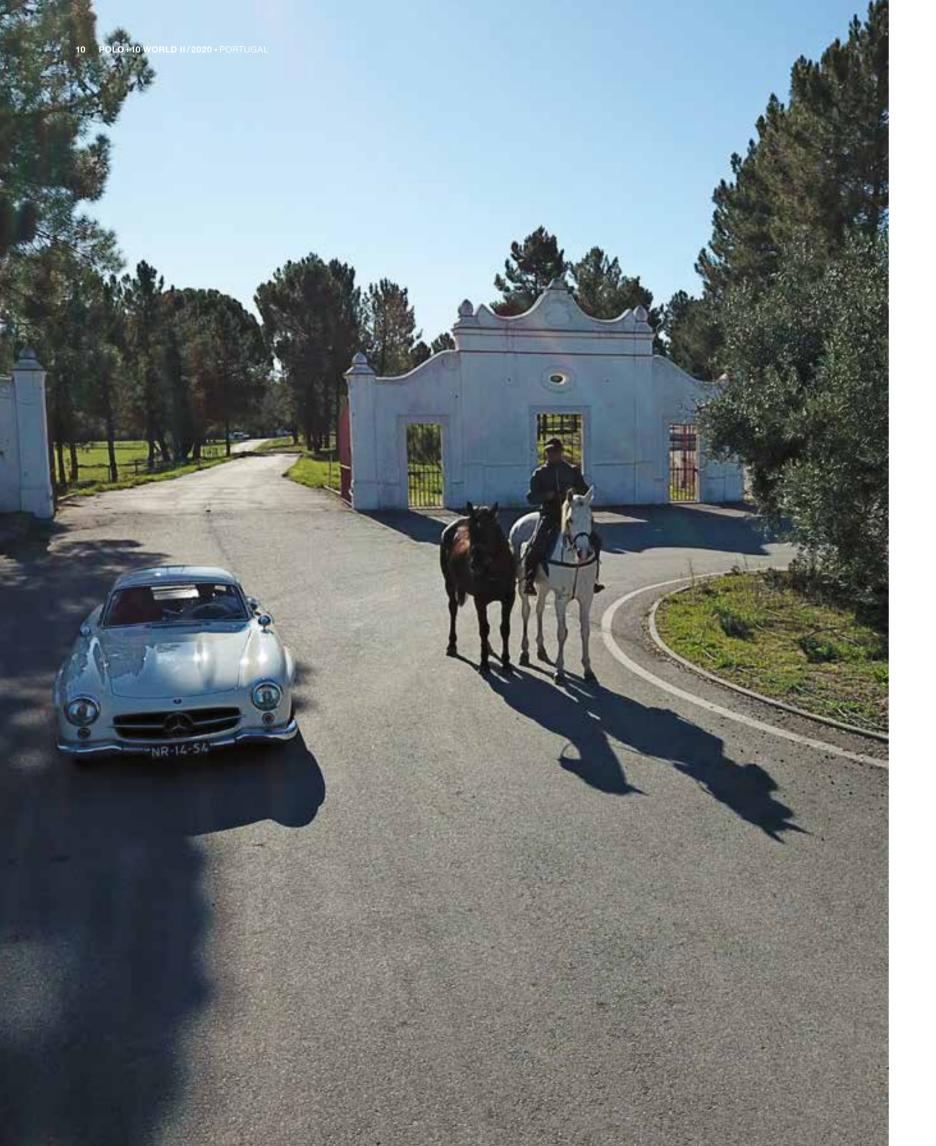
THE

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The Comporta Polo Club – positioning Portugal as an international Polo Hub. The Portuguese word Alegría means happiness. With Canadian top player Fred Mannix (hdc +8) and his world-class Alegria Polo Team, the Comporta Polo Club now has a top-class advocate in the international sport of polo.

> BY STEFANIE STÜTING PHOTOGRAPHY THE COMPORTA POLO CLUB







Left to right: Stefan M. Gast, Fred Mannix (hdc +8) & Ricardo Bellino.

While the world stands still under the spell of the Corona Virus, preparations for the construction and opening of the Comporta Polo Club in Portugal are running full steam ahead. The architects, engineers, surveyors and creative minds have adapted to the situation flexibly, with an eye to the future and as such, are working full tilt on the next steps from their home offices. The building applications have been submitted and the authorities have given their assurance that they will deal with them quickly in light of the virus crisis, which makes their rapid processing and approval look highly likely. The wheel continues to turn and when the world starts up again, Comporta will be ready and have completed all the necessary preparations.

What the builders and Comporta visionaries Stefan Gast and degree of resilience and effective stress management play a huge Ricardo Bellino have achieved in the meantime is unique in the role in ensuring an optimistic outlook for the future. The construction and grass-sowing of the polo fields is still entirely on schedworld of polo. They have brought star polo architect Alejandro Battro and Andrés Stirling, also renowned for his expertise in building ule for May as programmed. There are also plans presently to set polo fields, to the table to work together for the first time in Comup a project known as "Comporta Valley". The scheme comproporta. Alejandro Battro, who has built 800 polo fields in 35 counmises a digital forum for a young, international discussion group tries over the past 40 years, is the No. 1 in the world. Stirling, who to develop forward-looking designs and key elements for a new comes from Uruguay, has been at home in Sotogrande, Spain, for generation concept. many years and has built and managed the last five fields for the Santa Maria Polo Club. Both will be pooling their enormous know-Project Manager, Stefan Gast and his partner, Ricardo Bellino, are how in Comporta. Battro will design and plan, Sterling will procertain that "We will gain a lot of positive insights from this criject and supervise the construction on site. With a common goal in sis, which in the long term will permeate our philosophy, right mind, both will now ensure that world-class polo fields are built in through to the soul, atmosphere and the international standing of Comporta. However, that's not all in the line up of big names that the Comporta Polo Club."

have been campaigning in favour of the new Polo Club in Comporta since its inception. Polo titan Fred Mannix is already exuding his enthusiasm on site and is now fully committed to the project. Mannix is not only one of the best polo players in the world but also regularly participates in the Triple Crown and the Palermo Open with his world-famous Alegria Polo Team. Hence, he brings world-class polo, a huge name and is a valuable partner for the new polo Eldorado in Portugal.

Meanwhile, the purposeful minds behind the project feel that the current crisis has further driven home their commitment to incorporate sustainability, environmental protection, appreciation and a holistic approach into the new Comporta site. Obviously, a high



### **Ricardo Bellino**

"The most important tournament series in the worldwide sport of polo is the Triple Crown in Argentina. Known in Spanish as the 'Triple Corona'. Ironically, at the moment we're dealing with the 4th Corona Challenge. Yet, that doesn't prevent us from working hard on our project every day, making progress and approaching the project with the right, positive attitude. Mindset is the key to the plot here and I'm currently writing a book on the subject called 'Mind 8'. The book deals with the fact that our current way of thinking will no longer work for a successful future or outcome. We need to adopt a new way of 'thinking' in which we strongly believe in unconditional success and a new horizon after the storm. All these thoughts, which I present in my book, are also highlighted in our project and the development of the Comporta Polo Club. We are embarking on a new era – and preparing ourselves and thought patterns to embrace it."

Left to right: Alejandro Battro, Ricardo Bellino, Stefan M. Gast & Alejando Dominguez.

Alejando Battro with Alejando

Dominguez in the architectural office.

Left to right: Stefan M. Gast, Fred Mannix (hdc +8) & Ricardo Bellino.

### Fred Mannix

"It's great to know that everyone is on form and not taking their eye off the ball! I feel honoured to be part of bringing a world class polo facility into Portugal. The team that Stefan and Ricardo have assembled has extensive experience in completing a project of this nature. When confirmation came through that Alejandro Battro, the premier polo field expert, was on board I knew we were starting on the right foot. After visiting the location some weeks ago, I saw that Comporta Polo Club is well situated in its location; only 90 kilometres from Lisbon and a short drive to the beach. The polo grounds will be world class and if you want to have a destination club for the summer season, fields will be critical. We will all be working very hard in the coming months to get the Comporta Polo Club positioned as a premier destination for polo and visitors."



### Alejandro Battro

"Comporta is a very attractive proposition due to its excellent geography, climate and proximity to picturesque beaches just minutes from the project site. The developers of Comporta Polo Club exude enthusiasm and we see this as an essential pre-requisite for achieving such an ambitious goal, namely to build a first-class polo centre. At Battropolofields we love a challenge, which is why we find this project in Comporta particularly interesting. The sandy soil has its advantages, yet it is also a challenge and requires special preparation. We will use construction techniques that are very different from what is common practice. We are deeply committed and believe this will be a wonderful location for polo."



### Stefan M. Gast

"For us the development and construction of the Comporta Polo Club has a deeper meaning and purpose in terms of wholeness, sustainability and the answers we can find and provide to the pressing questions of the future. So, in this regard, the global corona virus is having a positive impact on our project as it's leading us to pause, reflect and re-adjust right now. Next month we will be setting up an international digital workshop with young people from a wide range of qualifications and industries, in which we will ask questions about the future and seek very concrete answers that will then be incorporated into our project. Running over three to four weeks, the workshop will focus on philosophical questions such as the relationship between nature, man and animals as well as on very practical areas such organisation, design of the stables, networking and digital presence. Following the themes of Ricardo Bellino's book, the workshop will be called 'Mind 8 Valley' and we are already looking forward to presenting the results to you very soon. Until then, we can count on maximum support from the various official institutions and chambers in the Alcacér do Sal region, especially the tourism departments of Alentejo and Portugal, of which we can be very proud."



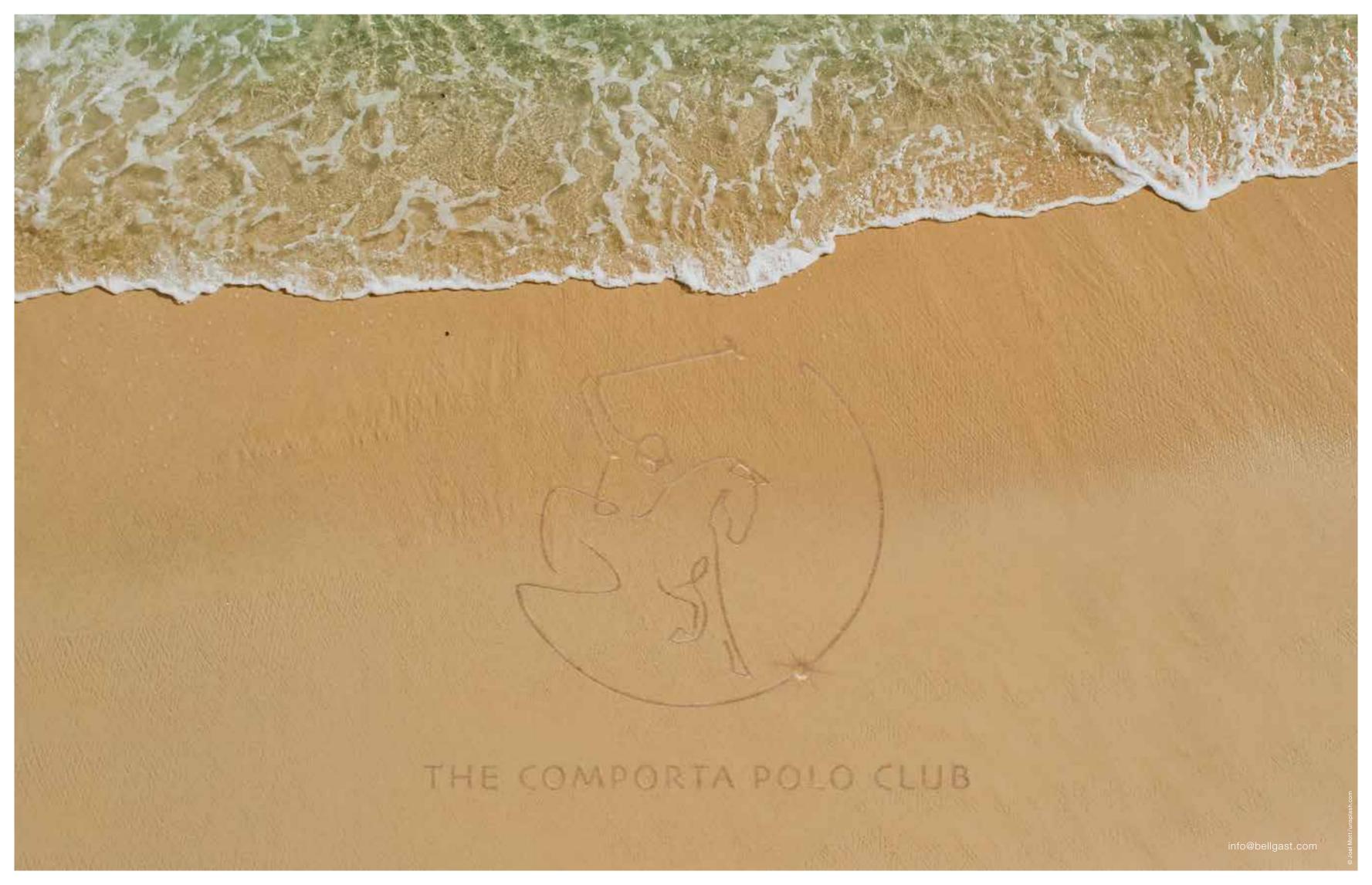
### Andrés Stirling

"I believe that the success of the Comporta Polo Club project rests on three fundamental pillars: the team, the location and the courage of the players. Stefan Maria Gast and Ricardo Bellino have embarked on this project with enormous enthusiasm, a vast knowledge of human nature and a sixth sense for hiring the best experts in each individual field, as well as great conviction and a sense of quality. Due to its natural beauty and its vast size, the Comporta region is a place that is difficult to rival in Europe. I am not exaggerating when I say that Comporta can become the horse and polo capital of Europe. There is a great deal of underground water here. The motorway connection to Lisbon, the proximity to its international airport, the marina in Setubal and Comporta's paradisiacal beaches all weigh heavily in the Comporta Polo Club's favour. Here you have wonderful, hospitable, authentic, hard-working people on tap as well as first-class gastronomy. In terms of the final pillar, courage. In every project there must be courage, opportunity, adventure, meticulous planning and a large footprint – all of this is can be perceived here, in abundance."

Soil sample: Stefan M. Gast and Andrés Stirling.



Visit of the Polo Areal with Battro. Left to right: Jose Teomiro, Alejando Dominguez, Stefan M. Gast, Alejandro Battro, Ricardo Bellino & Vasco Champalimaud Jardim.



### THE COMPORTA **POLO CLUB** The new premium polo destination in Portugal "The Comporta Polo Club" will open its



The Journey of the Dream Builders: The prominent Brazilian entrepreneur Ricardo Bellino gets on board.

Interview with Stefan Maria Gast & Ricardo Bellino

"Think Big! Focus! And think holistically!" Stefan Maria Gast, builder of the world-famous FIFA World Cup quarter. Campo Bahia. for the German national team and subsequent world champion at the 2014 World Cup and the Brazilian-born self-made millionaire, Real Estate Dealmaker and serial Entrepreneur Ricardo Bellino have come together to produce a force to be reckoned with. These two visionaries share a dogged determination to focus on their goals until they achieve them. And it's with this formula for success that they are now embarking on the construction of the new "The Comporta Polo Club" in Portugal. Both entrepreneurs have had their eyes on bringing premium polo to the Comporta area for two years now. Now their paths have crossed and they are tackling the big goal together. The club, set in the heart of the beautiful Alentejo countryside, an hour from Lisbon, is due to open its doors this year. The polo world has Portugal in its sights where the club will host the first international polo tournament with a prominent line-up this autumn.

WE ARE EAGERLY AWAITING NEWS ABOUT YOUR EXCLUSIVE NEW POLO PROJECT IN PORTUGAL, WHICH WAS ANNOUNCED A FEW MONTHS AGO. YOU PROMISED TO REVEAL THE EXACT LOCATION ...

BY STEFANIE STÜTING

Location

### Stefan Maria Gast:

Yes, the location has now been finalised and the land is contractually secured. The new Polo Club will be built on the Herdade da Monteira in Alcácer do Sal, one of the most beautiful country estates in the Alentejo. A mere 10 minutes from the centre of the historic, picturesque town of Alcácer do Sal and only 15 minutes to the dream beaches of Comporta. From Lisbon it takes only about an hour by car. So the location is unique – offering perfect conditions in a stunning setting along with excellent international connections.

### WHEN AND HOW DID YOU TWO COME TOGETHER AS A TEAM?

### Ricardo Bellino:

I lived in Miami for over ten years before moving to Portugal a year and a half ago. Like Stefan Gast, I am convinced that we have a tremendous development ahead of us here. Our joint project, the construction of the Comporta Polo Club with the adjacent villas and hotels, is a holistic and sustainable design that we are building in partnership. We, as in our joint company "Bellgast - actually

see ourselves as "Dream Builders". We make dreams come true by thinking big and focusing relentlessly on our objectives. We have experienced what you could probably call the synchronicity of life. We are both on the same page as it were as we both think along the same lines and have the same end goal.

AS A BRAZILIAN, YOU HAVE FOUND A NEW HOME IN PORTUGAL AND ARE VERY INTERESTED AND TALENTED IN MANY DIFFERENT FIELDS. WHAT WOULD YOU SEE AS THE MOST IMPORTANT MILESTONES IN YOUR PRO-FESSIONAL CAREER SO FAR?

### **Ricardo Bellino:**

Together with John Casablancas I built up the American model agency "Elite Models" in Sao Paulo, Brazil and turned models like Giselle Bundchen and Adriana Lima into world stars. Years later, the current American president Donald Trump, invited me to a pitch – I had three minutes to present my project to him. Fortunately that was enough to convince him and together we developed a multi-million dollar real estate project in Brazil. It was an impressive experience, which I documented and recorded in a bestselling book, "You Have Three Minutes". Years later, on a visit to Manhattan, I visited the Nespresso Boutique Bar on Madison Avenue with my wife Marina. I was amazed by the graphic power of these small, shiny Nespresso capsules adorning the shop walls. This gave me the idea of using the capsules artistically like the pixels of a picture. So I ended up creating a whole series of portraits of famous people. That was the beginning of a very productive and successful artistic phase, which I called "Pixels". I have also been involved in the fight against breast cancer for many years. Together with a major global brand, we have achieved remarkable successes in this field. And the Comporta Polo Club will also be involved in the fight against cancer.

### AND WHAT TIMING DO YOU HAVE IN MIND? WHEN WILL POLO BE LAUNCHED IN COMPORTA?

### Stefan Maria Gast:

The grand opening of the Polo Area with clubhouse and restaurant will take place in Spring 2021. In this first phase, two full-size polo pitches with three stick & ball fields are planned. By then, the clubhouse and restaurant as well as the first large section of the stables will also be complete. The Polo Club is the launchpad for the stepby-step development of a unique overall concept for the international sport of polo in Comporta over the coming years.

### **Ricardo Bellino:**

Our visions for the location complement each other perfectly. And we are already in discussions with an international partner, a global brand that represents polo like no other. The countdown is has begun and we are working around the clock.

### From the left: Ricardo Bellino and Stefan Maria Gast.



### WHAT EXACTLY ARE THE NEXT STEPS?

### Stefan Maria Gast:

In mid-February, experienced polo architects and a selected international team will be based on site to complete the plans for the two full-size pitches and the three stick & ball in detail. We are aware of the time challenge, but fortunately we have the most important factors such as weather and soil conditions on our side.

It is the kick-off, the zero hour, where it all begins. At the same time we will also start the workshops for the architects and engineers and prepare everything for the construction work. The authorities have promised us the approval of the building permits which will enable us to then start building.

### Ricardo Bellino:

The entire area covers about 220 hectares. In the first phase we are building the Polo Club, followed by, in Spring 2021, the Boutique Hotel with 35 suites and the Private Residences for sale. The second major phase will see the resort hotel with 150 rooms and an apartment complex, the Polo University and Boarding School and the villas. The entire project will be completed over four years -2024. The Polo University will house a campus for around 200 students. Our vision is that the new polo elite in Portugal will be educated here over the next ten years. The University will be built on 3 main pillars 1. A state-of-the-art sports academy for a new generation of polo players 2. Breaking paradigms to be successful in today's VUCA world (VUCA = Volatility, Uncertainity, Complexity, Ambiguity) 3. A game-changing entrepreneurship boarding school inspired by the successful paths of true "dream builders".

### AN EVENT HALL IS ALSO TO BE BUILT ON THE SITE?

### Stefan Maria Gast:

That's right, an event and performance hall which, in addition to the polo activities, is also available for concerts, conferences and theater events with a capacity for 5,000 spectators will round off the overall concept.

### A HOLISTIC AND SUSTAINABLE APPROACH IS PARTICULARLY IMPORTANT TO BOTH OF YOU. WHY DOES RESPECT PLAY A MAJOR ROLE IN THIS?

### Stefan Maria Gast:

For us, respect is one of the most important approaches. The harmonious interaction of nature, people and horses is our magic formula. My business partner, Ricardo Bellino agrees wholeheartedly with this concept. He, like me, focuses on a goal and never loses sight of it. That is exactly what makes us unbeatable in terms of turning dreams into goals and then reality. Hence why we chose the name Dream Builder.

For example, we must not forget the millennia-old history of Alcacer do Sal, which began long before the Phoenicians and left important Roman. Islamic and also Germanic traces. With our project we will bringing people to the region of Alentejo who have their own history and culture. Different cultures will meet here in the future which could naturally give way to a degree of tension. Our goal is to integrate these trepidations in our project and its offering. Only then will we be able to ensure that both the locals and the new residents and guests will feel comfortable and understood alongside each other. The key to this is to apply mutual respect.

### **Ricardo Bellino:**

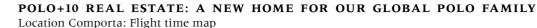
We want to instill a sense of happiness, fulfillment and above all a desire to return, or rather stay and make a new home here in Comporta. The Portuguese word "saudade" – the longing for a reencounter - could not express it better. Success is therefore a logical consequence of this.

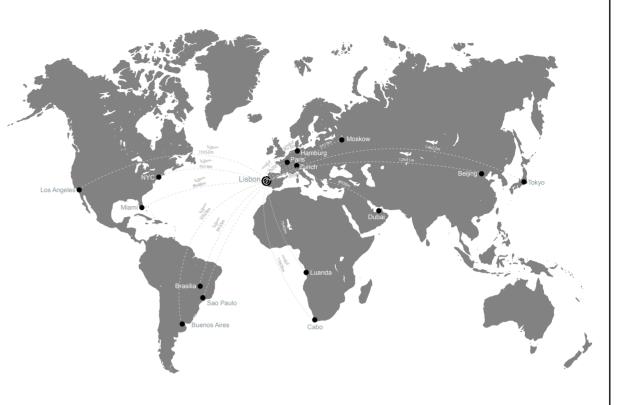
info@bellgast.com

# REAL ESTATE WORLDWIDE

Top real estates, the most beautiful premises, the most luxurious properties and most interesting investment objectives worldwide - POLO+10 knows the property market and is your specialist for polo properties worldwide.

BY POLO+10





You are searching for a buyer of your estate? Or you would like to profit from the worldwide POLO+10 community as a real estate agent? Send us your properties and POLO+10 Real Estate will support you in selling them.

We watch with great interest what currently is happening in Portugal: The sunny country in the very west of Europe is right now evolving into the new polo hot spot in Europe. POLO+10 gives an overview of the fascinating developments and the most beautiful properties.

**PORTUGAL/COMPORTA - A NEW POLO COMMUNITY** ARISES

Searching for the perfect polo estate in Comporta? Portugal is probably the most diverse and beautiful country in Europe and also one of the oldest countries in Europe. POLO+10 knows Portugal and especially the Comporta region inside out and offers you the best estates.

About an hour's drive due south from colourful, vibrant Lisbon, sive beaches of Comporta, a paradise for polo enthusiasts will be a region that so far has escaped the hectic crowds of sun-thirsty created, who will find a sunny polo home and the best conditions beach goers and loud party people is just waking up. Comporta for their sport here all year round. is more commonly associated with "Herdade da Comporta", the 43-kilometer-long strip of land on the Alentejo coast with its seem-This year a new polo destination is being created in Comporta, ingly endless sandy beaches languishing under an azure blue sky which will be relevant as a centre for the international sport of polo throughout Europe, if not the whole world. In addition to the new and traditional white-washed cottages dotted around the unspoilt countryside. With around 3,000 hours of sunshine per year, Com-Polo Club, the location and landscape, geographical features and cliporta has retained its vast, quiet, untouched beauty, unlike the mate are perfect for the establishment of further private polo estaninter- national jet set destinations on the Côte d'Azur, Costa del cias, polo fields and stables. The polo horses spend the winter here perfectly and it is possible to play all year round. Sol and Ibiza.

Only one hour drive from Lisbon airport: The Alentejo coast with its seemingly endless sandy beaches under azure blue sky will shortly become the new destination for high class international polo.

### POLO FACTS PORTUGAL/ COMPORTA

- Portugal is the most hospitable country in the world
- The Polo Club is located in the Comporta region, one of the most beautiful regions of Portugal
- Portugal has a long and experienced horse tradition
- The new "Hamptons" of Europe
- Best climate for man and horse all vear round
- Short distance to international transport lines
- Perfect infrastructure
- Portugal is the third most peaceful country in the world
- Portugal has the most stable government in the world
- Portugal has the lowest inflation rate 2019 in Europe
- Portugal is on the radar of investors from all over the world
- Tax advantages for investors and new residents
- Forbes: Alentejo is one of the most diversified and Portugal's most irresistible landscapes
- 15 titles won at the World. Tourism Award 2019
- Forbes calls Portugal "the best
- European country to live in"

The potential of this Atlantic west coast region was first discovered by José Manuel Espírito Santo, descendant of a wealthy Portuguese dynasty, who first laid eyes on it from his vacht. He went ashore and shortly afterwards acquired more land in the region. When the Banco Espírito Santo, one of Portugal's largest banks, including its owner José Manuel, went bankrupt a few years ago some of the land was acquired by the state. Since then the region together with the seven villages of Pego, Carvalhal, Brejos, Torre, Possanco, Carrasqueira and Comporta has been gently introduced to the type of premium tourism that favours nature conservation, exclusive hotels and holiday homes. The Comporta region is a place of longing as in "saudade" from the Portuguese which implies the longing for a reunion. Endless beaches, sweeping horizons and the sea. Quietly secluded. This place of socalled longing - the new Hamptons of Portugal - has already attracted a number of prominent millionaires who are fascinated by this unique and still almost "secret" beauty spot.

In this touching and incomparable nature, both wide, flat ground as well as the perfect ground conditions offer 100% best conditions for a unique polo destination. Only a stone's throw from the exten-

M

# ENGEL & VÖLKERS D POLO ENGEL&VOLKERS IN MAIF



Visitor record and heartbeat final at the German Polo High Goal Championship at the Berlin Maifeld: Team Riller & Schnauck wins the championship title.

> BY STEFANIE STÜTING PHOTOGRAPHY 7 DAYS-POLOEVENT / JORAN OST

### RANKING

1. RILLER & SCHNAUCK (+12) Maximilian Singhoff (0) Max Bosch (+3) Max Charlton (+6) Christopher Kirsch, TC (+3)

2. ENGEL&VÖLKERS (+10) Caesar Craseman (+3) Caspar Crasemann (+3) Heinrich Dumrath (+3) Daniel Crasemann, TC (+1)

3. CARFACTORY (+12) Robert Kofler, TC (+1) Alexander Hauptmann (+2) Santiago Marambio (+6) Moritz Gädeke (+3)

4. HOTEL GAIJIN (+12) Clarissa Marggraf (0) Nico Wollenberg, TC (+1) Manuel Elizalde (+6) Eduardo Anca (+5)

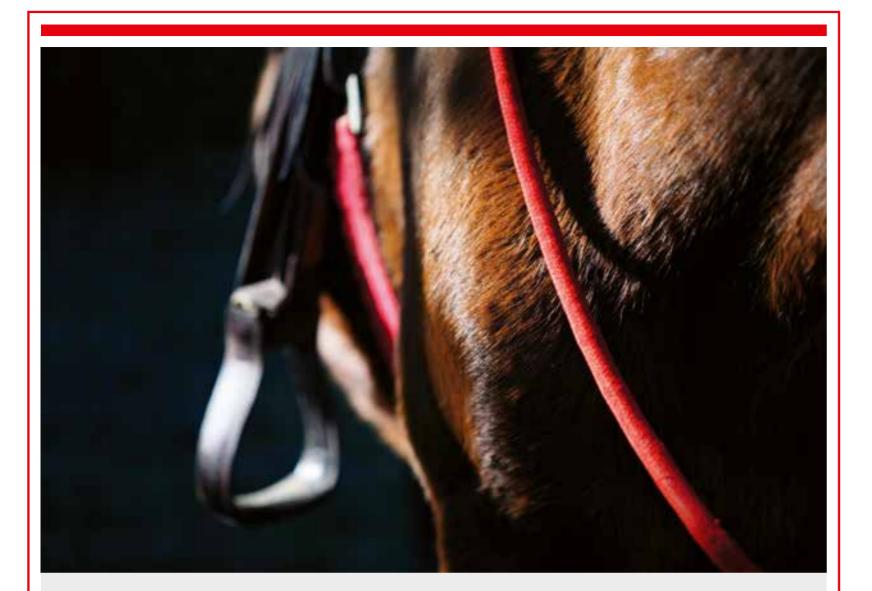
5. ALLIANZ KUNDLER (+12) Mathias Grau, TC (0) Goffredeo Cutinelli (+2) Gaston Maiquez (+7) Ignacio Brunetti (+3)

6. GETRÄNKE LEHMANN (+11) Kutlay Yaprak, TC (0) Agustin Kronhaus (+3)

Adrian Laplacette (+6) Lukas Sdrenka (+2)

7. PERRIER-JOUËT (+12) Ivan Weiss, TC (0) Thanee Schröder (0) Horacio F. Llorente (+6) Dario Musso (+6)

8. PLUSQUADRAT (+11) Vanessa Schockemöhle (0) Patrick Maleitzke, TC (+3) Joaquin Copello (+3) Santos Anca (+5)



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### ENGEL&VÖLKERS COMMERCIAL



At the end of August, eight international teams again competed for the title of the German High Goal Championship on the historic Maifeld in front of the Berlin Olympic Stadium. After exciting qualifying matches on the polo grounds of the Prussian Polo & Country Club in Phöben, Team Riller & Schnauck and defending champion Engel & Völkers finally faced each other in the final.

popular polo events in Germany, attracting thousands of polo fans Engel & Völkers with Daniel, Caesar and Caspar Crasemann as well as Heinrich Dumrath had already delivered strong matches every year. in the qualification and secured their entry into the final by a golden goal in the match against Team Hotel Gaijin of Caesar Crasemann on Saturday. Maximilian Singhoff, Max Bosch, the English-Oliver Winter, President of the German Polo Association (DPV), man Max Charlton and Christopher Kirsch started for Riller & presented a special tribute to his brother Thomas Winter in front Schnauck. A team that could combine great experience with speed of the tournament audience. Thomas Winter was honored for his and great talent. With the 6-goaler Max Charlton and outstanding achievements and outstanding commitment to the sport of polo. teamplay by Christopher Kirsch, Riller & Schnauck worked their The multiple German Champion plays with the highest German way up from a 4-1 deficit to a 5-5 tie in the third chukker, which handicap, is co-founder of the Hamburg Win Polo School and is was considered impossible. In the fourth chukker, the Englishactive as a youth trainer, trainer and referee. His long-time supporman brought his team into the lead. Engel & Völkers was two goals ter and friend Albert "Atti" Darboven personally gave the laudabehind, in the last minute Caesar Crasemann caught up to 7-8 as tion on Thomas Winter's successful polo career and his great comthe final score so that Team Riller & Schnauck claimed the chammitment to the sport. pionship title 2019.

Sylvia Gädeke, President of the Prussian Polo & Country Club Ber-Third place went to Team Carfactory with Robert Kofler, Alexanlin-Brandenburg e.V. and organizer of the Engel & Völkers Maifeld der Hauptmann, Santiago Marambio and Moritz Gädeke. After Cup: "We would like to thank the numerous committed partners a 4-4 equaliser by the Argentinian Manuel Elizalde from Team and helpers for a great tournament experience. We thank the play-Hotel Gaijin in the fourth chukker, Moritz Gädeke, co-organiser ers for their great commitment and fantastic polo moments here on of the tournament and German national player, scored the 5-4 for the Maifeld and of course also the numerous spectators. The anti-Carfactory in the fifth extra-chukker with a golden goal. Clarissa cipation of the next Maifeld Cup is already great". Marggraf from Team Hotel Gaijin was awarded as Most Valuable Player of this year's Engel & Völkers Maifeld Cup. www.maifeldpolocup.de

### THE TOURNAMENT

Since 2010, the 112,000 square metre area has been the venue for the annual Engel & Völkers Berlin Maifeld Cup, which used to be also the German High Goal Polo Championship. In 2016 the Maifeld hosted the European Polo Championship, which Ireland won. The Engel & Völkers Berlin Maifeld Cup has long since become one of the most popular polo events in Germany, attracting thousands of polo fans every year.

# POLOPARK ZÜRICH 2019 REVIEW

The 2019 season at Polo Park Zürich saw competitive matches, old polo friends and many new faces, beginners and sponsors. The polo community at PPZ is quickly increasing and Polo Park Zürich became the leading polo club in Switzerland.

> BY STEFANIE STÜTING PHOTOGRAPHY CLARA PODESTA, KATHRIN GRALLA, GUADALUPE AIZAGA, LARA NAVARRO CELI

### KENSINGTON TROPHY JUNE 21<sup>TH</sup> - 22<sup>TH</sup>, 2019



Winning team: Bio-R with tournament sponsor Mehrdad Bonakdar.



### BY REBECCA PONZIO

Nestled among the picture postcard hills, in the north of Switzerland, with a gentle tap in the direction of home, he clinched the first goal for team Gräff Capital. Confident from their first chukker, Gräff Capital lanthe final of the Zurich Medium Goal Championship took place at Polo Park Zürich. For the 14<sup>th</sup> year running, the tournament founded and ded themselves very close to goal within the opening seconds of the second sponsored by Equilibrium patron Daniel S. Aegerter for both, professiochukker, only to be defended by Sébastien Le Page, Los Lobos. Play picked nals and amateur players alike, rallied a cheery crowd of polo enthusiup speed, and the first 60 yard penalty was given to Los Lobos, converting asts to watch spectacular play. it to their first goal, bringing the score even against Gräff Capital.

After two surprisingly competitive matches, and with Los Lobos seeking The coveted Zurich Championship was all to play for! In the end of chukto defend their 2018 title, the final was set to be a nail biting one! The first ker number four, Los Lobos had yet another opportunity with a 60 yard chukker set off at an exploding pace, play was forward, fast and action penalty, and Pierandrea Müller secured a much needed fourth goal. In a packed. Great defense came from Los Lobos, who were undoubtedly seelast minute attempt, Thommy Gräff, ridden off fiercely by Martin Podesta, king another win. However, when 2-goaler Roberto Rochelle had his travelled full speed down the pitch in hope of success, but time was up chance, he played a faultless nearside forehand off the sideboards, and for Gräff Capital, as Los Lobos defended their title, winning the game 4-3.

ZURICH LOW GOAL CH AMPIONSHIP

JUNE 1<sup>ST</sup> - 2<sup>ND</sup>, 2019

The Zurich Low Goal Championship on June 1st and

2<sup>nd</sup> 2019 saw good polo, fast horses and welcomed

five teams. Congratulation to Banque Havilland from

Liechtenstein with Thommy Gräff, David Kalberer,

Konstantin Nikiteas and Sammy Joe Strub as the win-

ner of the Zurich Low Goal Championship 2019.

Beata Dudler. Edurado Greghi

and Irene Gräff.

Another KENSINGTON Polo Trophy was held at the Polo Park Zürich on 21<sup>th</sup> and 22<sup>th</sup> June 2019 with six international teams which faced each other in the final matches on Saturday. The Bio-R team, a brand of the Kusnacht Practice, one of the most renowned private clinics in Switzerland, was able to take a clear victory against Team Kensington in the final.

This year the host, Mehrdad Bonakdar, founder and Chairman of the Board of Directors of the KENSINGTON Group, welcomed more than 250 invited and paying guests, including many franchisees of the company. Never before have so many VIP tickets been requested at Polo Park Zürich. All participants of the event were thrilled by a great and lively polo day as well as unforgettable VIP hospitality. "This tournament is the biggest event of the season and the highlight of the year for our club. It's great to see more and more international players signing up for the KENSINGTON Polo Trophy each year," said Sébastien Le Page, owner of Polo Park Zürich.

In the sold out VIP tent, which was extended by another 250 square metres shortly before the event, the guests were served champagne, selected wines, and provided high-class catering throughout the day. After dinner, the guests celebrated an unforgettable Players Night all night long. "I'm already looking forward to 2020," stated the visibly radiant host, Mehrdad Bonakdar.

Winning Tea Villa Honneg with Pauline Schaer, Runa Kawamoto, Leah Kawamoto and Lia Salvo.

**INTERNATIONAL LADIES CUP** 

Kayley Smith

JULY 6<sup>TH</sup> - 7<sup>TH</sup>, 2019

 $\mathbf{TH}$ 

The 20th edition of the International Ladies Polo Cup took place on July 6th-7th 2019 at Polo Park Zürich and showcased low goal and high goal teams. The competition, one of the oldest, prestigious and highest rated tournaments for ladies in Switzerland and Europe, featured ladies polo superstar, Argentina's Lia Salvo.

In the high goal event (12 hcp ladies), Katarzyna and Hato started a tight opening match as both teams had two professionals apiece - Maru Giménez (6) and Polina Nazarova (4) played for Katarzyna while Kayley Smith (1) and Rebecca Walters (6) played for Hato. Morgan Van Overbroek's and Irene Graeff's teams displayed their best as the current title holders. Both, Morgan and Irene are two of the most renowned and respected ladies players in Switzerland. Next up, Villa Honegg, captained by Lia Salvo, defeated Katarzyna by a 3,5-1 score. Lia was very well supported by another young Argentine player, the 15-year-old Pauline Schaer and the German sisters Runa (1) and Leah (0) Kawamoto. As expected, Lia's performance was spectacular.

Following their win against Hato, no one had doubts that Villa Honegg was the team to defeat. Lia Salvo, who rode Carlos Genes' horses, as well as her team mates, displayed her fierce play and a fantastic game strategy. Despite heavy rains on Saturday night, the tournament continued on Sunday with the final games.

Under fantastic weather conditions on Sunday, Hato beat Katarzyna, but they lost against the unbeatable Villa Honegg in the next match. Therefore, Villa Honegg and Katarzyna were due to decide the tournament. And despite the efforts and the superb playing by Maru Giménez and Polina Nazarova, it was not enough to beat Lia and her team mates. Villa Honegg emerged as the winners by a 6,5-2 score and lifted the trophy. Princesa, a mare owned by Verena Tinkler, bred by Francisco Fucci (who comes from Lia's hometown America), and played by Lia Salvo, was rewarded Best Playing Pony.

### **GOLD CUP** JULY 25<sup>TH</sup> - 28<sup>TH</sup>, 2019



G-Squared Polo Team with Juan Martin Gutierrez, Richard Harris, Larry Aschebrook and Matias Obregon.

### POLO PARK & COUNTRY CLUB ZÜRICH CUP JULY 19<sup>TH</sup> - 21<sup>ST</sup>, 2019



Winning team Los Lobos with Martin Podesta, Facundo Kelly, Min Podesta and Sébastien Le Page.

### Polo Park & Country Club Zürich Cup

Time for the first high goal competition to start, the Polo Park & Country Club Zürich Cup, that featured four teams up to 12 goals handicap. Action kicked off on Friday July 19th, with two very balanced matches, that decided the order of play for the next day. The tournament's finals were due on Sunday July 21st. Legacy (with Thommy Gräff subsidaring Tomás Astelarra, due to a wrist injury), met Bio-R in the third place game, which went to the Bio- R, who claimed a close 6-5 score in the last minutes of play. In the match for the first place, Amadeus and Los Lobos were ready to play in a game that had some extra spice - Sébastien Le Page (Los Lobos) clashed against his wife Morgan Van Overbroek (Amadeus). Los Lobos emerged victorious with 7-5 after thrilling chukkers. In the awards presentation, Legacy's Cédric Schweri received the Fair Play Award. This splendid Sunday in Zürich ended up with a great asado, enjoyed by all the players and guests!

### Gold Cup

The set-up was just like the previous weekend, with team G-Squared led by Larry Aschebrook from USA stepping in place of Legacy Polo team. After two beautiful sunny days spent playing competitive polo with the victories of Los Lobos against G-Squared and Bio-R in a very close game against Amadeus on Saturday, heavy rain forced the organisers to cancel the finals of the Gold Cup on Sunday, July 28th. Therefore, the tournament was decided on the results of the matches played the two days before. Team Bio-R emerged as the champion, after beating respectively Amadeus (OT) and G-Squared. Players, friends and families enjoyed a delicious lunch in a relaxed environment. Despite the rain, everybody had lots of fun and a good time in the cozy clubhouse.





After two beautiful games on this sunny final Sunday in August 2019, it was hard to believe that the Swiss Low Goal Championsip was really a low goal tournament. Almost every of the four teams featured a young amateur with an emerging talent. Morgan Van Overbroek: "It was beautiful to see all of them in action during this three days. It is giving us confidence, that Swiss polo has now strong roots and we are facing a new era of polo!"

Results of the final day of Swiss Low Goal Championship 2019: Naoo. com Polo Team vs. Bern Polo: 3-5,5 and Gräff Capital vs. Polo Park Zürich 6,5-7. Polo Park Zürich laid back 1-4,5 at the end of the second chukker. But the team came back strongly and finally defeated Gräff Capital in the last three minutes of the fourth chukker.

Congratulations to the winners and new Swiss Low Goal Champions: Polo Park Zürich with Beata Dudler, Morgan Van Overbroek, Facundo Kelly and Remi Dudler.



Winning team Polo Park Zürich with Beata Dudler, Morgan Van Overbroek, Facundo Kelly and Remigius Dudler



Los Lobos could defend the title with a tight win over Bio-R

### SAN FRANCISCO DE ASÍS POLO CUP & VECINOS TROPHY

Another edition of the San Francisco de Asís Polo Cup came to an sucessful end on September 1<sup>st</sup> 2019, with Los Lobos winning the medium goal competition with a tight one goal against Equilibrium, and defended the title they obtained in 2018. Meanwhile, San Francisco de Asís, took the victory in the low goal competition. Following the matches, Clara and Francisco Podesta hosted an Argentine lunch for the players and their families, that included some typical delicacies such as empanadas and wine. It was a perfect occasion to celebrate the club's owner's birthday. Sébastien Le Page started his day with a special classic music concert offered





Santos Solari, 14 years old and Most Valuable Player of the tournament.

AUGUST 31<sup>™</sup> - SEPTEMBER 1<sup>st</sup>, 2019

by LGT Bank. Happy birthday, Sébastien! The Vecinos Cup was the penultimate tournament of the season 2019 at Polo Park Zürich. Due to heavy rain the host were forced to cancel the finals. However, Los Lobos claimed the medium goal competition, while Polo Park Zürich won the low goal tournament. Santos Solari, a 14-year- old great player, took MVP honors. Despite the rain, those who came to play did have a great time. The members of the Sullenger family (Coast, Julien and Oliver) and the professional polo player Tomy Maynard, went to play the medium goal like real "vecinos" (neighbours) and enjoyed a special brunch.

### PATRON'S CUP SEPTEMBER 21<sup>TH</sup> - 22<sup>TH</sup>, 2019

The 2019 season came to an end with the Patron's Cup on the first September weekend. On Saturday, Equilibrium and San Francisco de Asís won their games and qualified for the final. Sunday action kicked off with a round robin for the third place. As the games were extremly tight, all was decided on goal difference. Finally, Los Lobos made it to the 3<sup>rd</sup> place, Polo Park Zürich became 4<sup>th</sup> and Hausammann Polo was 5<sup>th</sup>.

The final match between Equilibrium and San Francisco de Asís was as well a very close and competitive game. In the end the Patron's Cup trophy went to team San Francisco de Asís, who defeated team Equilibrium with a final score of 4-2. Shiva Cosma Strub of the winning team, a young and talented player, was awarded Most Valuable Player of the tournament! To close such a great season, Polo Park Zürich hosted a special event on Saturday night: a Swiss dinner sponsored by the Italian men's clothing brand KA/NOA. .



"Polo Park Zürich que decir de semeiante organización? Polo Park es un luio y fue un placer para mi haber participado en el 2019 de mi primer torneo en PPZ. La pase genial, perfección y calidad en todos los sentidos: instalaciones, cancha, atención, un lujo por donde lo mires. Nivel de jugadoras y caballada impresionantes. Es un placer jugar en este lugar y ser parte de ustedes. Gracias Morgan, Sébastien y Familia Podesta."

MARU GIMENEZ, WINNER OF SAN EUGENIO LADIES CUP 2019

"Polo Park Zürich, a fascinating Club with its members and horses. Francisco Podesta introduced our family to this dynamic sport with a lot of patience and enthusiasm. Our daughter Pauline was so happy and grateful to come back, play and win the 20th Zurich International Ladies Polo Cup together with her team." CHRISTOPH F. SCHAER & FAMILY SCHAER, PAULINE WINNER OF PPZ LADIES CUP 2019 HIGH GOAL.





"Playing at PPZ was such an enjoyable experience during our last tournament there. The people and the organization are so welcoming that you feel at home. We had the pleasure to experience the hospitality of Sébastien and Morgan around a very nice asado sharing time with the other patrons. The facilities of PPZ are a state of the art starting with the stables and the field. You can enjoy high playing level of polo at full speed without the hassle of worrying about your horses since the sanding is one of the best in Switzerland. PPZ has succeed to combine the swiss exigence of quality with the conviviality of Argentina spirit. It's unique and that's why we love playina Polo there."

MOHAMED JULIEN NDAO, OKAPI POLO TEAM.



"I enjoy a lot playing at Polo Park Zürich. It is a very nice place to play polo, with a warm ambience that makes me feel like at home!" LIA SALVO, WINNER OF PPZ LADIES CUP 2019 HIGH-GOAL.



"Beautiful atmosphere, familiar and warm! On top you play a good level of polo with very friendly and affectionate people!" MANUEL CARBANZA. PLAYING FOR EQUILIBRIUM



"Mi experiencia en Polo Park fue única e inolvidable, perdón no fue solo para mi también lo fue para mis hijas. Descubrimos un mundo lleno de emociones y sensaciones únicas. Hemos hecho un máster acelerado de cómo amar a un caballo y entender lo que significa hacer un deporte arriba de esas hermosas criaturas potentes. Conocimos gente increíble por dónde vayas, sus propietarios Sébastien y Morgan junto con la familia Podesta nos han hecho sentir en casa, y cuando digo en casa es literal... el lobo me hizo cocinar en su parrilla millones de veces, no creo que halgun día hayan comido tan rico como cuando cocine yo. Eternamente agradecidos por esos hermosos días."

MATIAS DELGADO, ARGENTINE FOOTBALL PLAYER.

### SEEN ON THE LAWN... ... WHISPERED AT THE PONY LINES

PHOTOGRAPHY KATHRIN GRALLA, GUADALUPE AIZAGA, CAROLINA FERNANDEZ, PASCALINE PHOTOGRAPHY



"In the summer of 2019, I was kindly invited to play at PPZ with Morgan in her ladies tournament after meeting her at Thai Polo earlier in the year. The club has such a wonderful family feel, thanks to the Podesta family who have worked there many years. The fields were great, the BBQ's second to none and the organisation some of the best in Europe! I couldn't recommend this tournament more, if you're looking to extend your polo family, Zürich is the place to go." REBECCA WALTERS, PLAYING FOR HATO.



"Fantastic field, great polo, friendly and fun - PPZ is a big success! We were treated like family from the moment we arrived and we had a wonderful weekend of polo with great atmosphere." JOHN COAST SULLENGER, OWNER GENEVA POLO CLUB.

POLO PARK ZÜRICH

"I felt very welcome in PPZ specially because I already know many people there. The Clubhouse is very modern, beautiful and still has a lot of charm. Stables are very design but very comfortable and cozy for horses and players, they are extremely well maintained and kept clean, nothing like in normal stables. Located in the center of Europe, you meet players coming from all the world (Europe, USA, Brasil, Argentina...) to play the Sport of Kings in a top atmosphere. When the tournament is over, you feel just like in the Argentine pampas with an asado shared with the grooms, eating with your hands, playing cards together. No fuzz, just the real polo life." RAPHAEL POUYE DE OLIVEIRA







fun game!" EDUARDO GREGHI. TEAM BIO-B

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"The Swiss Medium Goal 2019 was an amazing tournament. Great fields, nice people and a fantastic party made it a memorable event. Winning it with two ladies in our team was particularly nice. I would very much like to play it again." PATRICIO GAYNOR, WINNER OF SWISS MEDIUM GOAL CHAMPIONSHIP 2019.

Polo people and unforgettable moments: A picture review with statements of the last two years at Polo Park & Country Club Zürich.



"To me, playing polo is no different to living life. Life is more powerful than us. Like a horse when faced with aggressive force, it rebels and its strength will crush you. Should you display weakness and fear, it will also show no mercy. With riding, as with life, use love. intuition, patience and be in charge! In so doing, you can not forgo the risks that both present. However you will have a hell of a

"Polo Park & Country Club Zürich for me is not only a place to play polo, it's much more. It's a place where I can meet friends as well as other players and inspiring people from all around the world. I do love the friendly and familiar atmosphere and there's nothing better than enjoying an asado or a sundowner in good company at the clubhouse after a game."

KATJA GRAUWILER, WINNER PPZ LADIES CUP 2019 LOW GOAL.



"For the last two polo seasons I had the pleasure to participate in the Gold Cup. Coming to play at PPZ is like coming home, because one is treated like family. Morgan and Sébastien, as well as the rest of the team, make sure you feel welcome on and off the field. I am looking forward to coming back again."

ROBERT KOFLER, TEAM AMADEUS.



"After many years away, it was a real pleasure to compete at PPZ over the last couple of years, representing the Swiss National Team and Graff Capital Management. The club has developed beautifully over the years under the watchful eyes of Seb & Morgan and casual and social mixes well with the chic and curious crowds attending matches. Playing at PPZ is always a pleasure and I can only encourage readers to get more involved in our beautiful game, and in this part of Switzerland - the club is unique." SACHA PICTET, MEMBER OF SWISS NATIONAL POLO TEAM.





### SAN EUGENIO MARCH 7TH - 9TH, 2019 - LOBOS, ARGENTINA LADIES CUP 2019 The San Eugenio Ladies Cup 2019 welcomed six international ladies teams with players from seven

different countries for competitive games at the San Eugenio Polo Club in Lobos, Argentina.

BY STEFANIE STÜTING PHOTOGRAPHY NACHO CORBALAN







1 Maru Gimenez, 6 goals, powerfully playing for Calle Cruz 20. Ambiance on the side of the polo field just before being hit by the tornado 2 Martin, the gaucho in charge of the cows of the estancia coming to have a look at the polo games 3 Fatima Balzano, being pursued by Barbara Huber 4 All the girls and Sébastien Le Page, ready to celebrate the end of a very successful tournament 5 Catalina Jantus reforming a beautiful neck shot, playing for Andrea Donnay 6 Elina Braun and Azucena Uranga playing for Antiche with Clara Cassino from San Patricio.

# THE

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- Most Competitive Player: Eva Brühl
- Fair Play Team: La Dolfina Brava
- Most Valuable Player: Maru Gimenez

The San Eugenio Ladies Cup was inaugurated by Morgan Van Overbroek and Sébastien Le Page in 2017 with the support of Luli Podesta, and has already attracted the best female players in the world. The 2019 edition was a thrilling competition as well as an unforgettable polo happening in a gorgeous setting and on wonderful polo fields.

The first encounter saw the teams Andrea Donnay and Calle Cruz 20 On the final day, a little market was set up next to the prize giving podium. Players, families and many guests could enjoy a full day fighting a good qualifying match in view of their potential access to of polo, and some shopping amongst different sponsors and pop-up the final. Though Andrea Donnay had the control of the game from the third Chukker onward, they missed some opportunities in penalshops. The fight for the 5<sup>th</sup> place saw Antiche meeting Andrea Donties and in front of the goal, which led to a hard earned victory for nay, who could finally win in a tight and somehow broken game by Calle Cruz 20 by 4-3. The second match of the day between La Dol-5-4,5. In total contrast, the match for the 3<sup>rd</sup> place was a very fast, open and flowing game between San Patricio and La Dolfina Brava, fina Brava and El Metejon-Tokio was interrupted by a gigantic storm including a huge tornado which fortunately and somehow miracuwho could finally emerge victorious by a tight 6,5-6. lously left horses and players without any injuries. The apocalyptic scene following the tornado, with many 100 year-old trees on the The Copa Stella Artois final between the teams Calle Cruz 20 and El Metejon-Tokio was by far the best game of the whole tournament. The audience saw very high octane polo, fast and open, with very physical ride-offs. Morgan Van Overbroek: "We witnessed a very fast and attacking polo, with tremendous quality of horses. The intensity of the game included as well that we saw four injuries in four chukkers, one per chukker. Thankfully with no serious repercussions." The pristine field number two contributed itself to this flowing polo all the more, as there were very few fouls being committed by the players in what was a hard but clean game. At the end of the 4<sup>th</sup> chukker, the tight score of 4-3 in favor of Calle Cruz 20 led the audience to believe that it would be tight until the end. But in the 5th chukker, Calle Cruz 20 revivedup their engine again and suddenly unleashed its raw power. By committing less fumbles with the ball than El Metejon-Tokio, and with Maru Gimenez on absolute fire, scoring incredible goals, it was on the decisive score of 7-3 that Calle Cruz 20 could take home the much coveted trophy and became the San Eugenio Ladies Cup 2019 Champions.

ground, meant that the tournament had to be postponed. The last two chukkers were played two days later at the San Francisco de Asís farm of the Podesta family, and was a much tighter game than the opening chukkers. El Metejon won finally by 4-3,5. Team San Patricio met Antiche for the very fast and nice third match on a surprisingly good San Francisco de Asís field, considering the huge storm two days earlier. San Patricio finally and logically won the game 7-3,5 with its dominating combination of Clara Cassino's speed and accuracy and Eva Brühl's intense presence on the field. In the second qualifying round team Calle Cruz 20 and El Metejon-Tokio made their points to secure their tickets for the final. La Dolfina Brava and San Patricio fought their way to play in the subsidiary final for the third place. Weather conditions were absolutely perfect on this day, with sunshine and a cool breeze. The hurricane gave the owners of San Eugenio and their friends two days of crazy work in the park and on the polo fields to clean





7 The shop and hostesses of Labellamafia, Brazilian brand of sport clothes 8 Little market on the Sunday of the final, many sponsors joined us to show their products and sell them to the visitors 9 Lucia Podesta, tournament organizer being interviewed by ESPN Polo **10** End of the tournament party: Ann Meier, Gabriela Benoit, Barbara Huber and Morgan Van Overbroek.



up most of the fallen giant trees, broken branches and leaves. But that did no harm for the good mood of everyone. In the evening, players, sponsors and all helpers enjoyed a great party and asado, welcoming many of San Eugenio's neighbors and friends who celebrated the third edition of the tournament.

Julius Bär Julius Bär

# JULIUS... BAR BEACH POLO POLO WORLD CUP SYLT 2019

Due to the Corona Pandemic, the popular Beach Polo tournament on Sylt had to be cancelled. A review of the last year in pictures.

PHOTOGRAPHY ROLF SIMON

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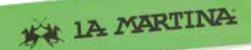


### Spilanthox therapy

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The original





BERENBERG **IASTERS** 

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Germany's most popular polo tournament takes place on Sylt island.

From 29<sup>th</sup> July to 2<sup>nd</sup> August, everything on Germany's northernmost island will again revolve around the little white ball.

BY BERENBERG PHOTOGRAPHY MATTHIAS GRUBER

Not golf, but rapid polo is on the agenda. Six teams have announced their participation in the Berenberg German Polo Masters and organiser Kiki Schneider and Germany's oldest private bank again expect several thousand spectators. Polo and Sylt have long enjoyed a wonderful relationship and so it comes as no surprise that many holidaymakers plan their stay around this Sylt event highlight and visit the Keitum polo ground on the first weekend in August.

### 120 Argentinean quadrupeds

With up to 60 km/h the polo horses sprint across the 28,000 square metre playing area. Polo has been at home on Sylt for over 20 years. At the time of the tournament's inaugural edition in 1998, it was a few visionaries who launched the first chukkers on the field in Keitum. In the years that followed, the "Berenberg German Polo Masters" became a fixed institution in the calendar of the international polo community. The six international teams will bring 120 horses to the island especially for the tournament and the spectators will again experience exciting polo at the highest level.

www.polosylt.de

Team La Dolfina Sancor Seguros remains undefeated this year as well. With the victory over Ellerstina Johor, La Dolfina has continued its winning streak at the 126th HSBC Argentine Open and has been at the top of the podium for seven consecutive years.

BY STEFANIE STÜTING PHOTOGRAPHY NACHO CORBALAN, POLO+10

# NHGEN SIGNA



















Looking at the individual players, the balance is as follows: the four La Dolfina players have won a total of 44 Argentine Open

player and scorer for the third year running, El Overo Z7 UAE scored the victory they had hoped for.

### **BRAUN & STONE** TREASURE-Nicole J. Jenni Braun is a passionate gemstone HUNTING

expert, jewelry designer and trained gemologist G.G. from the GIA (Gemological Institute of America) in New York. Her company Braun & Stone in Zug stands for individual jewelry creations and expert craftsmanship and helps in the search and evaluation of rare and high quality gemstones and pearls.

PHOTOGRAPHY BRAUN & STONE

Below: Braun & Stone's own creations made of highquality gemstones as well as unique, often antique pieces of jewelry can be found in the Braun & Stone collection





MS. BRAUN, YOU ARE A LAWYER ADMITTED TO THE BAR AND HAVE WORKED SUCCESSFULLY IN THE FINANCIAL SECTOR. HOW DID YOU GET FROM LAW TO JEWELRY?

Actually, it was the other way around. The passion for precious stones and beautiful jewelry has accompanied me since my earliest youth. Already at the age of about 10 years I made jewelry from different coloured foils and exhibited it on aubergine coloured velvet from my grandmother. My family was my "clientele".

### THE JOY OF JEWELRY AND STONES. BUT ALSO THE FUN OF "TRAD-ING" HAS FASCINATED YOU EVER SINCE?

Yes, in any case it is both! On my numerous journeys - I was already in Asia alone at the age of 17 - I have always bought gemstones or pieces of jewelry. I found pleasure in negotiating with people, selecting beautiful stone qualities and imagining what I could create from them.

Right: Nicole J. Jenni Braun - here in her second home and her "power place" Costa Rica - worked as a successful lawyer before she followed her passion for gemstones and jewelry and founded Braun & Stone.

> Left: The turtle is the key visual of Braun & Stone. Inspired by the beach where Nicole J. Jenni Braun and her family live in Costa Rica, the turtle symbolizes for Braun & Stone the elemental force of nature, change and renewal, the closeness of life and death.

SO YOU HAVE ALSO TAKEN RISKS IN THE SEARCH FOR THE BEST PIECES?

My first expensive stone was an over 3 ct. large emerald, which I bought when I was just under 20 years old. I love the lush green and the "jardin", as they call the inside of the stone. Ten years later - I had just passed my bar exam - I bought particularly beautiful pearls on a trip to Asia. When I had them appraised at home, it turned out that I had selected exceptionally beautiful pieces at a very good price.

WHICH CONFIRMED YOUR PENCHANT FOR STONES AND SPURRED YOUR CREATIVITY. DESPITE THAT, YOU STUCK TO THE LAW FOR NOW?

For the next 10 years I worked successfully in the financial sector in Zurich. In a way, however, I lacked the aesthetic and creativity in my daily work. I missed immediate feedback from

"With the help of sketches and models, we develop a project together within the set budget or search for the right piece of jewelry until I feel the true enthusias of the customer."

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customers in the sense that I could experience their satisfaction in a tangible way when they held a product in their hands that they liked.

### TODAY YOU CAN! HOW DID IT COME ABOUT?

While still working in the world of finance, in 2006 I started studying gemmology at the Gemological Institute of America (GIA), the world-renowned gem valuation company, in New York. I spent almost all my holidays in Manhattan and completed many subjects via distance learning under the supervision of a Bernese notary public. In 2010, I was the only non-precious gemstone student to graduate at the first attempt and was the second best of the year in the diamond certification. At that time I was already mother of a three-month-old son. Two years later, when my daughter was also born, I decided to leave the financial world for good to start my own business in gemstone trading and jewelry design.

### WAS IT DIFFICULT FOR YOU TO GAIN A FOOTHOLD IN THAT BUSINESS?

The competition in the jewelry world is fierce. The feeling that nobody was waiting for me and my ideas came up every now and then. But always my conviction to do the right thing won

out. I did not want to have to say in the future that I had not lived my dreams. The very positive feedback from my customers also ultimately served as motivation to go further and further.

### YOU HAVE CHOSEN A SMALL TURTLE AS THE KEY VISUAL FOR YOUR COMPANY, WHAT DOES IT SYMBOLISE FOR YOU?

The turtle is inspired by the beach in the immediate vicinity of which we live in our second home and "my power place" Costa Rica. For me it symbolizes the elemental force of nature, change and renewal, the closeness of life and death. For generations, hundreds of thousands of these primeval animals have been coming to this beach according to a rhythm dictated by the moon and the seasons, laying their eggs, from which a few weeks later new life struggles its way through the inhospitable dark sand, only to partly die again just minutes later. This spectacle of nature puts many things from daily life back into their proper position. We are all here only for a certain time and should leave as many positive traces as possible. I would like to make the customers happy with my creations. So I am always excited at the moment when the packaging is opened and the piece of jewelry is looked at. If I see the enthusiasm in the eyes of the customer, then everything is fine.

WHAT WOULD YOU SAY DISTINGUISHES YOUR COLLECTION? It's clear that I embody a certain style. My pieces of jewelry, OF YOUR JEWELRY? whether purchased or designed and produced by myself, are often I always give guarantees for my gemstones and jewelry, and I also relatively simple but with a certain refinement. They are always select my suppliers accordingly: my long-standing business relacharacterized by the high quality and/or rarity of the materials tionships with international stone and jewelry dealers, who all used as well as by the special color-material combination. The piecsupply long-established, renowned jewelry houses, are very values of jewelry must always be wearable, they should not only wait in able to me. These partners are also available to me at any time for the safe for their rare big appearances. My collection also includes extensive selections or exhibitions. design classics from times gone by. My favourite Art Deco jewelry pieces - I wear my platinum ring with an old-cut diamond from FOR THE SALE OF YOUR BEAUTIFUL JEWELRY YOU HAVE CHOSEN this period almost every day - which I also find at international YOUR OWN SPECIAL WAY .. trade fairs, can be combined in a very modern way. Then there are I do not run a traditional sales outlet with security personnel for my the gemstones and pearls that continue to magically attract me at jewelry in an expensive city location. Instead, I organize culinary trade fairs or when I visit a dealer! Some of them are real rarities appealing jewelry cocktails at the different locations, and then ardue to their quality and individuality. range personal appointments with customers. Over the years, this

### SO YOU COLLECT PIECES THAT YOU INCLUDE IN YOUR COLLECTION, BUT ALSO CREATE AND PRODUCE INDIVIDUAL JEWELRY? Yes, this gives me the opportunity to really respond to the wishes

of my customers. Often I get inspiration for colour combinations or even design in nature. It's amazing what's practically ready for collection right in front of my eyes.







The personal contact with the people who adorn themselves with the trouvailles and creations to emphasize their personality is very important to Nicole J. Jenni Braun. With her work she creates positive emotions, which are a source of strength for her.





### WHAT DO YOU PAY PARTICULAR ATTENTION TO DURING PRODUCTION

approach has proven to be ideal, as the trend is increasingly moving in the direction of avoiding expensive business locations in favour of competitive prices, but still being close to the customer. I can thus guarantee very attractive conditions even for jewelry creations that are manufactured entirely in Switzerland.

## POILO<sup>+10</sup> WORLD

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On November 1, our friend Guillermo "Billy" Martín Steta Mondragón passed away at the age of 56.

BY STEFANIE STÜTING PHOTOGRAPHY MEXICAN POLO FEDERATION

We met him playing the Rovinj Polo Cup in Croatia 2018. He was moved to tears talking about his croatian roots and was proud to play his game in Croatia for the first time. Always friendly, always with a smile on his face and with a warm handshake for everybody in the big polo family. As the president of the Mexican Polo Association, which he was for eight years, and as a passionated player he travelled the world for polo. As a member of the Méxican polo team he played in countries such as Argentina, Chile, Colombia, Venezuela, India, Spain, Panama, Barbados, the United States, Canada, England and Germany. Born in México City Billy started playing polo as 12 year-old boy at the Jalapa Polo Club. He was an ambassador for the Federation of International Polo (FIP), a member of the Pan-American Polo Confederation and an active member of the U.S. Polo Association (USPA). Our editor Thomas Wirth last met Billy at the Argentine Open in December 2018 in Buenos Aires: "With Guillermo "Billy" Martín Steta Mondragón the international sport of polo is loosing a great personality, supporter of the mexican polo, succesful sportsman and a dear friend. Thank you, Billy, for all of the good you did."







BY BAVARIA FICTION PHOTOGRAPHY ARD/CHRISTOF ARNOLD

The mist still lingers over the polo field on this chilly and damp Under normal circumstances the team uses 2 cameras but since late summer morning. While the sun still tries to break through the polo field is too large more equipment was needed. Therefore, the clouds there are already 8 players chasing across the field trya drone and a special car with a crane and a ricked camera were ing to hit a goal. Nothing unusual at the Polo Club Bayern in Thann also used to cover the Chukka. The material that was filmed on nearby Munich, Germany, but today there is no ordinary audience that day was over 24 hours of which 9 sequences were edited in watching the game from the sidelines. Today a film crew is present. the end. They are shooting for the TV show "storm of love" broadcasted on the network ARD viewed by more than 2 million audience a day. The producer wanted to capture the true spirit of the game and

wanted to bring it to the screen. That was of the most importance. Within the past 10 months the show also reached online viewers of The audience should feel the excitement and see the elegance of a 59,4 million. The series is produced by Bavaria Fiction GmbH. Polo polo match. Polo has never been done in a fictional series before. plays an important part in the 16<sup>th</sup> season of the show. The leading So, it was a complete novelty within the German film industry. male character Tim Degen (performed by Florian Frowein) is a pas-Without the help of the Polo Club Bayern and the Grabosch family sionate polo player. Therefore, the actor had to take riding and polo the shooting could not have happened. They provided the playlessons. "It's a fascinating sport. I really love it and might even have ers and horses for this day. Next to the actors they all played an found a new hobby here" the actor states enthusiastically. important role.

One can feel the tension of the film crew this day since the shooting The 4 sons of Kim Grabosch Paul (+18), Anton (+16), Emil (+14) of a reenacted Club Chukka is not just exciting but also a great chaland Michl (+13) formed one team – Los Indianos. They all started lenge. Organization is the key to everything. For this one day only, to play polo at the age of 4 and already won many tournaments. pre-production took over 3 months' time. From the producer to the Now they gain some experience with acting. On episode 3271, 3276, 3279, 3280 and 3291 one can see them perform on the polo coordinating producer, from prop master to costume department. Everybody behind the scenes were involved to master the shoot. field together with Florian Frowein.





### **INTERVIEW WITH KIM GRABOSCH**

Kim: I have 4 sons. Paul, 18, who is preparing for his high school A-levels right now. Anton, 16 years old, Emil 14 and Michl the youngest of all is 13 years old.

### Q: FOR HOW LONG THEY'VE BEEN PLAYING POLO?

Kim: The boys started polo when they were 4 years old. They learned riding right after they were born, so to speak. We did it like the also connect to the horses. Native Americans. Basically, they take their newborns straight on a horseback to get them used to it and forge a lifelong bonding with Q: WHAT WAS THE BIGGEST TASK WHILE SHOOTING FOR YOU AND YOUR SONS? horses. It's not easy to excite boys for any equitation. But when Kim: For us as sportsmen and the "Los Indianos" family it was quite boys start at a young age with polo and horse riding the connection impressive to see how the crew welcomed us and the time and effort last forever. For my boys, horses mean everything to them. the production company invested. Just for one day of playing polo.

### Q: ANY SUCCESSES SO FAR TO THEIR CREDIT?

Kim: At an early age the boys won the Copa Diamantitos in Argentina. At the children's level no European team achieved this before. Currently they are two-time back to back champion in the German Amateurs and Youth Championships.

### Q: IS THIS ALL YOUR INFLUENCE? DO YOU PLAY POLO YOURSELF?

Kim: I never played polo. Actually, it's all Anton's fault. When he was a little boy, he wanted to become a cowboy. An Argentinean friend told us the real cowboys are the gauchos in Argentina. So, I took my family to Argentina for vacation and had a wonderful experience that we decided to stay for a longer period. Fortunately the Waldorf school in Munich back in Germany helped us to make this possible with a school exchange for the boys. So, we could live as a family with the gauchos in Argentina over 3 months. In the beginning, it was just about horsemanship. The boys didn't get in touch with polo by then at all. This happened a bit later. Of course, playing the ball, the speed, the horses, the combination immediately caught the boys' keen interest in polo. They were on fire for the sport.

Did I initiate this? That's not easy to answer. Every dad has some ambition to provide something special for his children. But that's not enough for the sport. One's got to have a sense for horses and my boys do have that!

### Q: HOW MUCH DOES A REAL MATCH DIFFERS FROM WHAT WE HAVE FILMED?

Kim: We didn't do anything differently. Only, we interrupted the Q: COMPARED TO FOOTBALL WHERE THERE ARE OFTEN CONTROVERSIAL game or rather repeated some moves again for the cameras. The GOAL SITUATIONS. WHAT'S IT LIKE IN POLO? DO YOU HAVE SUCH DISPUTES sequences were filmed pretty authentic. Nothing was manipulated or tricked. Of course, it helped a lot, that after training with my sons, AND DISCUSSIONS, TOO? the actor was able to take part of the game/match. Therefore, the polo Kim: Everybody wants to win. But polo is a gentlemen's sport. scenes turned out very unique. We have a code of honor. In the polo world we respect this code.

### Q: IS THE CHOREOGRAPHY ON THE FIELD REALISTIC? DO THE PLAYERS AND HORSES REALLY MOVE ACROSS A POLO FIELD LIKE THIS?

Kim: As I said before: we play real polo. No horse dummy, no stuntman, no green screen was used. Florian, the actor, plays real polo. And by the way, he turned out to be pretty good. He gets all the respect from my boys. Not everyone is capable to learn polo this fast and

Q: HOW DID THE BOYS PREPARE THEMSELVES FOR THE SHOOTING? Kim: We did what we always do. Get up early and prepare the horses for a match.

### Q: HOW DIFFICULT WAS IT TO COMBINE THE SPEED OF THE SPORT YET HAVING TO FOCUS ON THE FILMING? YOU ALWAYS HAD TO STOP AND START ALL OVER AGAIN.

Kim: For the boys, no problem at all. They would love to play polo all day long. But for the horses we had to make sure to change them after 15 minutes to ensure that they have enough breaks in between the filming.

Q: WOULD YOU SAY THAT POLO IS A SPORT FOR EVERYBODY? Kim: For sure. Once you try it, you will love it. It's addictive. Of course, a sense for the horses is the basis for playing polo.

### Q: WAS THERE EVER A SITUATION WHEN YOU WERE WORRIED ABOUT YOUR BOYS IN A POLO?

Kim: Worries? Never! But very grateful that nothing dreadful has happened so far to them during polo games.

Q: WHAT MAKES A GOOD POLO PLAYER? Kim: He needs to ride like an Apache (Red Indian) and play chess like Kasparow.

Q: IS THERE ANY TOURNAMENT YOU WOULD SAY THIS WOULD BE YOUR BIGGEST DREAM IF ONE OF YOUR CHILDREN WOULD TAKE PART? Kim: As band of brothers at the Palermo Open in Argentina.

# PROMOTION OF YOUN



# YOUNG TALENTS

### IN THE GERMAN POLO ASSOCIATION

For several years now the DPV has been pursuing a consistent strategy to make the Polo sport better known to children and to make it easier to start the sport.

BY GERMAN POLO ASSOCIATION PHOTOGRAPHY BERNHARD WILLROTH

The German Polo youth in action



Above: Training as a team makes Polo so special Down: One of the biggest Polo camps today - the FIP Polo YouthCamp in Hamburg.



Polo theory is complex.

A Youth Committee has been initiated within the DPV to develop both the training and support of young players.

Under the chairmanship of Verena Querner and the vice president of the DPV Steffi von Pock and the national coach Thomas Winter gather a group of very committed DPV members. This Youth Committee is constantly monitoring the training programs, developing concepts for talent support and actively recruit young Polo players. These efforts are paying off. There have never been so many young players, including some outstanding talents, since the German Polo Association was founded.

The polo clubs organized in the German Polo Association make a decisive contribution to this successful development of the sport. With their constantly growing range of courses and activities, they not only make Polo an experience available in the local regions but open up the sport for those interested. They are the local ambassadors for Polo and show how much fun an equestrian sport is in a team. Regularly scheduled trial days are offered in many Polo clubs. There one can take a look behind the scenes of the sport and that is where people often have the first contact the ponies, an experience that often lays the foundation for a deep passion for polo.

In addition to these trial days the growing range of regular classes a thrilling equestrian sport for all age groups. The team of trainis an important factor for the increasing success of Polo. The sport ers not only promote the fun Polo can bring but focus on teaching is more and more regarded as an exciting alternative to classic a comprehensive understanding of both the sport and the horses. horseback riding lessons, playing a ball game with both a team and on horses makes for an exciting variation and the professionally The German Polo community through the DPV network of clubs offers easier access to actively learning Polo than ever in its hisdesigned clubs' offers make it easy to get started in the sport. All the necessary equipment, everything from the helmet to the maltory. Those who watch a training session or attend a tournament let, is provided and the Polo schools also have the perfectly trained experience first-hand the enthusiasm and passion the young playponies for the lessons. Experienced trainers and open-minded teamers are living. This fascination for the Polo sports is crucial for the mates make it easy for interested beginners to quickly connect and future and at the same time a proof of the successful work of Verdiscover the fun in Polo and the fascination for horses and the ena Querner, the DPV Youth Committee and the many Polo schools teamsport. A list of Polo clubs is available on the DPV website. To in Germany. the Youth Committee of the German Polo Association teaching the sport in dedicated Polo schools is only a first step. The DPV supports www.dpv-poloverband.de

various events that are aimed specifically at young players and it also supports the community character. In addition to the special training programs this support is primarily provided by enabling explicit youth tournaments. These events are particularly familyoriented yet at the same time aim at offering a professional level of Polo. In addition to creating rememberable experiences the DPV is trying to connect players from all regions of Germany and simply share a great time together.

In order to meet the growing demand for these offers the DPV Youth Committee is introducing a specific DPV trainer license this season. This is intended to ensure a continuingly high quality of training. Especially when it comes to training young people standardised elements in training are helpful and to endorse the roll-out of this license the Youth Committee is offering additional funding programs to those Polo clubs participating. The trainer license is intended to become a seal of quality for training within the DPV.

The largest youth event in German Polo is the FIP Youth Camp, a four-day camp with over 30 young people every year. This event, which is supported by the DPV and the World Polo Association FIP, has been aimed at children, both beginners and advanced players, for more than 10 years and provides Polo in an authentic way: as

# KUSNACHT PRACTICE

The Kusnacht Practice is the world's most luxurious Rehab & Treatment Centre and a highquality centre for mental health ar addiction treatment.

HOTOGRAPHY KUSNACH

Teamwork, the pursuit of excellence, and l'esprit de corps: these are among the values that animate the sport of kings, and both players and spectators of polo well understand the game's finer qualities. They are also values shared by The Kusnacht Practice, an institution located not so far from Zurich's Polo Park & Country Club which, for some years now, has been providing best-in-class care and rehabilitation services to a discerning clientele.

Since its founding The Kusnacht Practice has rightly won a reputation as the world's most luxurious rehabilitation clinic, assisting high net worth individuals to overcome the challenges of mental ill-health and addiction with the expertise and discretion for which Swiss care has long been renowned. And it's perhaps no coincidence that The Kusnacht Practice's CEO, Eduardo Greghi, is himself a dedicated and talented polo player.

"Nothing can be more luxurious than expert care today," says Mr Greghi, "and no other clinic offers treatment and rehabilitation services to a



standard higher than The Kusnacht Practice. Our psychiatric and medical teams comprise the world's best-trained clinicians, and we provide best-fit care."

Nor is the Practice's location a coincidence: Zürich enjoys a storied past as the crucible of psychiatric expertise, with Carl Jung and Eugen Bleuler among the eminent figures to have practiced in the city. There is tradition but at The Kusnacht Practice there is also innovation, and most importantly of all there is quality, discretion, privacy and luxury.

"From the first contact we are highly responsive and attentive to clients, our clinicians listen empathically to learn about a person's needs, and – very importantly – we give them hope," Mr Greghi adds. "We treat the underlying causes of symptoms so that clients are healed to their essence, and we provide them with tools and skills to lead healthy, happy and fulfilled lives."

Clients arriving at the Practice are ushered from the airport to their own private residence, each benefitting from a live-in counsellor who is available 24/7 to assist the client with arising issues, plus an in-house chef who devises and implements a diet plan. These are among the building blocks of a treatment plan which through the Practice's clinical teams – today counting 60 full-time staff with a further roster of 100 therapists – is tailor-made for each client in every case. Care plans fit the client's needs as would a bespoke suit or ballgown, both for the duration of the client's stay (typically six weeks but often longer) and beyond.

As polo competitors know, sport can be extremely demanding on the mind, body and soul, and recovery is an absolutely vital partner to play. The same applies in the game of life itself: each of us know just how demanding modern life can be, and the stresses it can place on individuals. That's also why the Kusnacht Practice excels in providing both psychiatric care - for issues including substance and behavioural addictions, mental illnesses including schizophrenia, borderline personality, bipolar, obsessive-compulsive and eating disorders - along with medical care. Instant access to the best of Switzerland's clinical facilities is available under the leadership of medical director Dr Konrad Hitz in collaboration with the Practice's partner Double Check medical partner. "Our clients are all too familiar with demanding much of themselves to achieve their goals," says Dr Hitz. "Creativity and self-belief are no strangers to them: they are resourceful and resilient individuals, typically high achievers who have had to face challenges without the sufficient inherent resources to cope. When a downward spiral ensues, we step in." And then there's the innovation we learned of above. Clients at The Kusnacht Practice soon come to feel better in Switzerland's rarefied air, enjoying beautiful views from their private residences overlooking Lake Zürich, with up to eight therapeutic sessions per day - conducted, naturally, in private – providing for their needs. Alongside the fundamental therapeutic processes of psychiatric monitoring, psychological and psychotherapeutic support, medical management and physical wellbeing the clinic applies an impressive range of complementary therapies. These include including hypnotherapy, rTMS (repetitive transcranial magnetic stimulation), neurofeedback, EMDR (eye movement desensitisation and reprocessing), somatic experiencing and Satori Chair plus yoga, reflexology, meditation, reflexology, acupuncture, massage and many more. But recognising the truism that we are what we eat, a decisive pillar of The Kusnacht Practice's approach is the use of Biomolecular Restoration (Bio-R) treatment, led by Nutritional Director Dr Antoinette Sarasin and delivered to clients every day by their personal chef. This highly individualised medical approach corrects imbalances and stress factors in body and brain biochemistry, providing a one-of-a-kind formulation which is as unique as a client's fingerprint. Biomolecular restoration strengthens physical and emotional wellbeing and energy, promotes successful weight management, sleep, rejuvenation, anti-ageing and immune system support, and restores crucial micronutrients including vitamins, minerals, amino acids and fatty acids.

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"This approach allows us to detect the true root of health problems and symptoms, and provides personalised tools and solutions for a significant gain in sustainable health, vitality and happiness," says Dr Sarasin.

Not unlike a wise sport manager, the Practice's team of clinicians and therapists work together to take a long view of a client's health - spotting the inner rhythms and invisible tensions and devising strategies for wellness that lead the client to the ultimate goal of returning to a happy and healthy life. As sport can sometimes achieve the heights of art, so The Kusnacht Practice turns rehabilitation and wellbeing into the finest of crafts – perhaps as close as medicine itself can come to art.

"We provide what is necessary to treat the entire person in the most personal way possible, and we have been polishing this approach for 10 years, continually bringing in the best professionals, and our success rates are exemplary," Mr Greghi notes.

Recovery begins when clients arrive in Kusnacht but it doesn't end feels to an individual, we can help. In fact, where everyone else gives there. Research has demonstrated that the longer an individual can up is where we start." commit to residential treatment, the greater the likelihood that they will experience sustained recovery; of equal importance is the onward jour-The results of its exceptional work demonstrate why The Kusnacht ney and that's why families and loved ones are encouraged to visit the Practice is regarded as one of the most successful treatment centres in Practice to learn strategies for maintaining the client's ongoing health. the world: the ultimate in care and treatment in one destination.

"Recovery is a long-term process and main predictors of success are a client's engagement during their stay, and ongoing support from family and loved ones as well as our clinicians after they depart," says Mr Greghi. "We strongly encourage family and loved ones to visit us, and we equip them with the skills to support the client as they progress through the stresses that life can bring."

A testament to the quality of The Kusnacht Practice's care is that clients often leave deeply changed: healed in body, mind and soul and enabled to lead their recovery with the tools they need to ensure a healthy, content and productive lifestyle. They depart freed from harmful behaviours, reliance upon medical pharmaceuticals and with balance restored to their biochemistry, neurochemistry and self-perception, empowered to lead a full and happy life.

"As practitioners as well as people we are altruistic first and foremost," concludes Mr Greghi. "No matter how hopeless a situation looks or



### FEDERATION OF INTERNATIONAL In a joint initiative the Federation of International Polo. Polo & Art and Squinkbox in San Diego, California, the world of polo may have the opportunity to enjoy the art of polo. ART MELINDA BREWER, GUZMAN GARCIA LENGUAS



Marcelo Decoud, (an international veteran polo player) Ceo of Polo & Art and Patricio Lloret, Ceo of Squinkbox Printing, together with FIP (Federation of International Polo) will launch in 2020 a web page with new and renowned artists dedicated to illustrating in their works different scenes of the sport of kings.

The Polo & Art website will feature an online art gallery, where polo lovers will not only appreciate the works of different artists, but also access them through high quality certified collectable limited edition giclee prints.

### MELINDA BREWER, ART DIRECTOR OF POLO & ART

The artistic direction of the project is in charge of the renowned polo artist Melinda Brewer.

Melinda has been painting professionally since 1982, recognized as one of Canada's foremost wildlife artists.Since 1992, Melinda has concentrated on her passion on one of her favorite subjects, equine art, both commissioned portraits and specifically the art of polo. Her paintings have been featured in exhibitions at the Kentucky Derby Museum, the American Academy of Equine Art, and in polo clubs across North America. Her polo pony portraits were featured in an annual exhibition and in the permanent collection of International Polo Club Palm Beach. She is represented in the permanent collection "Horses to Remember" at the National Museum of Polo and Hall of Fame since 2000. Her artwork has been featured in several polo magazines, including Hurlingham, and the USPA Polo Players Edition. She has contributed artwork and sponsorship to the American Polo Horse Association, the Polo Training Foundation as well as the Polo Players Support Group. Her work has been acclaimed and recognized by many polo players and polo enthusiasts as well as renowned art collectors. Her work is appreciated for the sensitive understanding and detail in watercolor portraiture and for capturing the elegance and nuance of polo scenes.



Melinda Brewer. Art Director of Polo & Art

### THE POLO STARS PROJECT

Melinda is the author and creator of Polostars® a book published annually since 2002 featuring her polo art and polo pony portraits and biographies. She is currently working on the thirteenth volume in the series. In partnership with the National Museum of Polo she has produced three books, Poloart, a season of polo and art. She is currently working on the fourth book, available in early 2020.

### FIP POLO & ART COLLECTION FOR CLUBS AND SPONSORS

The Big Oxmox advised her not to do so, because there were thousands of bad Commas, wild Question Marks and devious Semikoli, but the Little Blind Text didn't listen. She packed her seven versalia, put her initial into the belt and made herself on the way. When she reached the first hills of the Italic Mountains, she had a last view back on the skyline of her hometown Bookmarksgrove, the headline of Alphabet Village and the subline of her own road, the Line Lane. Pityful a rethoric question ran over her cheek, then she continued her way. On her way she met a copy. The copy warned the Little Blind Text, that where it came from it would have been rewritten a thousand times and everything that was left from its origin would be the word "and" and the Little Blind Text should turn around and return to its own, safe country. But nothing the copy said could convince her angain. And if she hasn't been rewritten, then they are still using her. Whether commemorating an event and give that innovative and special touch for tournaments prizes or appreciating your valued polo or equestrian sponsors, business, etc. The Polo & Art initiative will assist federations, clubs and horse breeder's associations in finding that high-quality corporate gift idea. A perfect way to say 'thank you" in an elegant and innovative way is with a personalized fine art piece.

Also the initiative make available to polo lovers the access for commissioned works requests which allows to create a personalized original artwork from a photograph.

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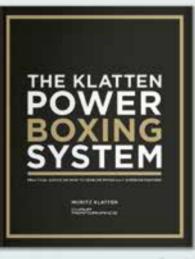












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## CORPORATE PUBLISHING MUCH MORE THAN A POLO MAGAZINE

BY POLO+10

The corporate publishing projects of POLO+10 GmbH include, for example, the design and production of the book "The Klatten Power Boxing System" for the well-known fitness coach Moritz Klatten, as well as the yearbook on the 40th anniversary of the German Polo Association (DPV). For more than a decade, the POLO+10 GmbH has been producing the staff magazine for an internationally successful family business, which is now published in five languages. For the same company we designed a new customer magazine and produced a book about the enterprise's history.

In cooperation with numerous international organizers, POLO+10 has also been producing tournament magazines for many prestigious tournaments, such as the Beach Polo in Australia, the Polo Open Zurich, the Snow Polo World Cup in Kitzbühel and Pegasus Events' German Polo Tour, the Sylter Tournaments of the Schneider Event GmbH or the Engel & Völkers Berlin Maifeld Cup in Berlin. This includes numerous multilingual productions, such as the work for the Polo Park Zurich, the large Beach Polo Event in Rovinj, Croatia or the Arena Polo Cup in Ascona.

POLO+10 as a full-service provider handles the entire production of the tournament magazine right through to printing and shipping. In addition, we offer complete public relations packages, reporting including live streaming on the social media channels of POLO+10 (largest coverage in international polo sport) as well as



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Volume 9, Nº 25

POLO+10 World – The Polo Magazine

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www.poloplus10.com

ISSN 1614-2810

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ADVERTISEMENT PRICE LIST

No. 22, last updated 30 April 2018

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POLO+10 SUBSCRIPTIONS

50,- EUR including shipping charges for two issues a year. Subscriptions may be cancelled at any time

(subscription@poloplus10.com).

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POLO+10 is an official partner of the Federation of International Polo (FIP), the Mexican Polo Federation (FMP), the South African Polo Association (SAPA), the German Polo Association (DPV), the Austrian Polo Association (APA), the Central European Polo Association (CEPA), the Polo Club Luxembourg and the International Beach Polo Association (IBPA).



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POLO+10 special edition was published for Polo Park Zurich. Over 130 pages about the biggest Swiss Polo Club. For the first time, the cover was finished with a gold foil.

Polo Park & Country Club Zürich, 2020





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