### PR / MEDIA MANAGEMENT / SOCIAL MEDIA



THE POLO+10 GMBH IS THE 1ST CHOICE AS MEDIA SERVICE PROVIDER FOR THE INTERNATIONAL SPORT OF POLO.











PRINT, E-PAPER, WEBSITE, NEWSLETTER Since 2004, POLO+10 has been firmly rooted in the scene and with its main editions POLO+10 (German) and POLO+10 WORLD (English) is the largest polo platform in the world.

CORPORATE PUBLISHING / → TOURNAMENT MAGAZINES

Since then, POLO+10 also produces corporate publishing products and tournament magazines for a growing number of renowned organisers of international polo events.

ONLINE -



The online and newsletter service reaches readers all over the world. POLO+10 has more than 60,000 followers on Facebook and social networks Instagram + Twitter. Our website www.poloplus10.com informs you in three languages: English, German and Spanish. The POLO+10 Newsletter is regularly produced and sent to our readers. The international POLO+10 mailing list is the biggest and most elaborated displayer in the world of polo.

PR & MEDIA

Due to the demand of several of our clients, we provide our expertise in PR and our contacts to players and into the polo community as a service for international polo clients and tournament organisers – with great success.











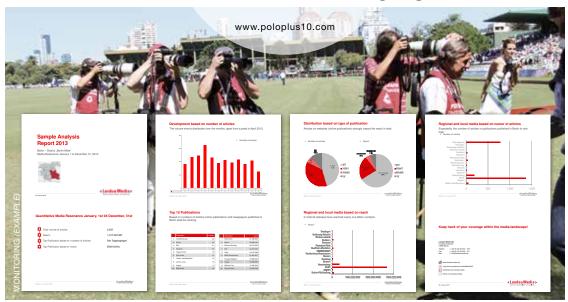








### PR + MEDIA RELATIONS



**POLO+10 COMBINES:** PROFESSIONAL KNOW-HOW, ESTABLISHED INTERNATIONAL NETWORK, JOURNALISTIC EXPERTISE ON PUBLIC RELATIONS, PROFESSIONAL MONITORING AND CLIPPING, ADVANCED MEDIA ANALYSIS, EDITING CLIPPING MATERIAL FOR SPONSORS AND CLIENTS.

Management, editing and administration of all media requests. Maintenance of the entire process of accreditation as well as reception and guidance of the journalists during the whole venue.

CLIPPING & ANALYSIS



In cooperation with our partner Landau Media: In perfect coordination with the client's criteria, we research the most important reports on different media channels, including print, internet, TV and radio. A personal editorial team ensures continuous high quality and a precise customization of the client's press review according to their profile.

ON SITE & MEDIA



Creation of a press kit for the entire event in consultation with the organiser. Interview coordination and scheduling. Guidance, briefing and staging of VIP guests. Daily press releases in English and German to the qualified distribution lists. On-spot player meet & greet, result publishing etc.

PR & MEDIA REFERENCES OF POLO+10: ARENA POLO WORLD CUP AZERBAIJAN IN BAKU / AZERBAIJAN • SANTA MARIA POLO CLUB SOTOGRANDE • POLO CLUB MONACO • CHIEMSEE POLO CLUB • LA TARDE POLO CLUB, ARGENTINA • BENDURA BANK SNOW POLO WORLD CUP KITZBÜHEL • SNOW POLO WORLD CUP ST. MORITZ • JULIUS BÄR BEACH POLO WORLD CUP SYLT • BERENBERG GERMAN POLO MASTERS SYLT • IBIZA POLO CLUB • LA MARTINA • YOUPOOLY POLO CHALLENGE • BARRALINA POLO CLUB MALLORCA • POLO CLUB SEVILLA • ARGENTINA POLO DAY



















# POLO+10 PR PACKAGE



BASIC PACKAGE

#### CA. 6.000 EURO — PREPARATION:

Before the event event identity/ press strategy for the event to be defined and personalized through an initial meeting:

- Visual language (pictures, emotions, atmosphere)
- Communication: expression style, tone
- Target setting and analysis of current situation: Where are we now and where do we want to go?
- Definition of measuring criteria for targets of communication, which have been mutually agreed on
- Success monitoring based on the measuring criteria
- incl. 1 on-site appointment with the event organiser (travel expenses will be charged accordingly)

#### CA. 5,500 EURO ----- PRESS KIT:

 Creation and coordination of a press kit including information about sponsors and players

#### CA. 7,500 EURO — FIVE PRESS RELEASES PER TOURNAMENT:

- Writing, publishing and distribution of press releases two preliminary reports, two event reports, one post-event report / language by choice
- Coordination with the event organiser over the press releases
- Dispatch to the POLO+10 distribution list & the international polo press
- Publication of the press release on the POLO+10 website and on the social media channels
  Each additional press release (creation and dispatch) = 500 Euro

### CA. 8,000 EURO ——— PRESS TEAM ON-SITE:

- POLO+10 press team, 2 persons on-site on the final weekend / arrival Thursday, departure Monday (travel and accommodation expenses will be charged accordingly)
- Coordination, material provision, and management of the media representatives during the event
- Coordination and scheduling of interviews during the event, coordination of appointments, meet & greet events
- Press/media room assistance (press area to be provided by the organiser)
- Score and information on-site board update (board provided by organiser)
  Recommendation: Booking of an additional person for the press team (see add-on packages)

### FROM 4,000 EURO — (ACCORDING TO WORKLOAD)

#### PRESS CLIPPING, EVALUATION / ANALYSIS OF OUTCOME:

• performed by Landau Media GmbH, incl. layout and PR documentation

#### CA. 5,500 EURO —— POLO+10 BACK OFFICE:

• Back Office coverage, translation, dispatch of press releases and social media

COMBINATION PRIZE AND OFFER ON REQUEST



















# POLO+10 PR PACKAGE



ADD-ON PACKAGES ON DEMAND / ACCORDING TO WORKLOAD

#### ACCREDITATION:

- Creation of accreditation documents/credentials
- Editing of media requests / information and dispatch of press images
- Accreditation list mangement
- On-Site accreditation process maintenance for the final weekend of the event

#### PERSONALISED PRESS MAILING LIST:

• Expanded mailing list: Creation of a personalised local/regional press mailing list

#### PHOTOGRAPHY:

- Briefing and coordination with the press photographer (coordination of sponsors imagery requests)
- Social photos of the audience in the event area and the VIP area for the event homepage and for the presentation of the event to sponsors

#### FILM / INTERVIEWS:

• Production of a mobile video with interviews of players, sponsors /atmosphere and polo action

#### PR CAMPAIGNS:

Planning of PR campaigns for media placement of the events

#### ADDITIONAL PERSON FOR THE PRESS TEAM:

• An additional person for the POLO+10 press team on-site for photographs, video, social media action

WE CAN HELP YOUR POLO EVENT REACH A WIDE AUDIENCE. IN COOPERATION WITH THE EXPERTS OF LANDAU MEDIA, POLO+10 PROVIDES DIRECT CONTACT WITH THE POLO SCENE, THE INTERNATIONAL NETWORK OF JOURNALISTS AND PUBLICATIONS. WE MEASURE MEDIA RELATIONS AND THE SUCCESS OF PUBLIC RELATIONS AND EDIT THE RESULTS OF THESE MEASUREMENTS FOR YOUR PRESENTATIONS TO SPONSORS. WE PREPARE CUSTOMER-SPECIFIC DISTRIBUTION LISTS, TAILOR-MADE REGARDING YOUR TARGET GROUP. WE WILL BE PLEASED TO PROVIDE MORE INFORMATION OR TAKE CARE OF YOUR SPECIAL REQUEST.

















