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POLO+10 WORLD – The Polo Magazine • Est. 2004 • Published Worldwide

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# A SEASON OF TRIUMPH AND DEDICATION



Dear readers,

Prince Harry made a powerful statement at the Royal Salute Polo Challenge in Wellington, Florida. In the service of a higher cause, he led his Sentebale team to a 3-1 victory, a triumph that was much more than just a sporting success. With each goal, attention was drawn to the much-needed support for children in Lesotho and Botswana, reached through Sentebale's work. It is an inspiring example of how the sport of polo and humanitarian efforts can go hand in hand.

Equally impressive was the final of the Barnes Open de France and the Women's Open. After 31 intense matches in the Open de France and 13 in the Women's Open, the 2024 champions were crowned. These were two finals of unmatched quality and excitement, proving to spectators worldwide that French polo is played at an international level, consistently setting new standards.

The tenth Ladies Polo Cup in Deauville brought together the best talents of the international polo scene. A purely French team, led by Carole Muir and Alicia Prat, along with the talented sisters Elena and Pearl Venot, dominated the final against an impressive Argentine team, captained by Lia Salvo. With a final score of 10-6, the Frenchwomen claimed victory, once again highlighting the strength of women's polo.

The 25th anniversary (!) of the Zurich International Polo Ladies Cup was an emotional highlight of the season. For a quarter of a century, this cup has stood for progress and the empowerment of women in polo. Team Los Lobos demonstrated over a weekend full of intense competition that passion and teamwork are the foundation of any victory. Reclaiming the trophy was the crowning achievement of a weekend that will go down in the annals of polo history.

The POLO+10 tournament, organised by Iridike Polo, also made history this year. In a tension-filled final, Team Nairobi triumphed over Iridike after three days of gripping matches, where strategy and top athletic performances set the tone.

Warmest regards,

**THOMAS WIRTH**  
Founder and Publisher

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On the cover: horse and sunglasses. © Sheyi Afolabi Photography Editorial: Roberto Hegeler

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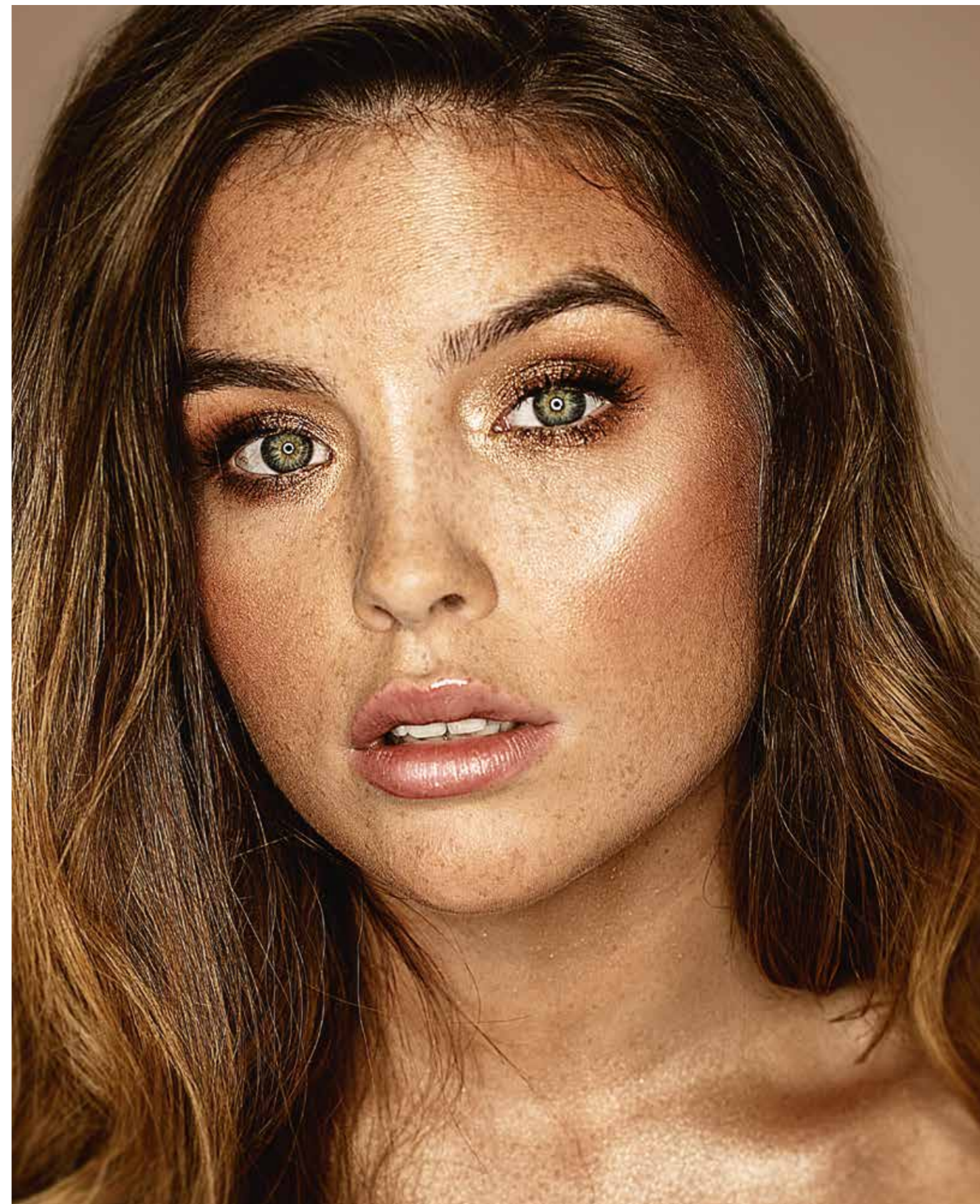
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Steve McQueen's former home on Malibu Beach is for sale at \$16.995 million.

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Prince of Wales Cup



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# PRINCE HARRY



Prince Harry, The Duke of Sussex, played at the Grand Champions Polo Club in Wellington, Florida, leading his Royal Salute Sentebale Team to a 3-1 victory in support of Sentebale's work with children in Lesotho and Botswana.

BY SENTEBALE PHOTOGRAPHY © GETTY IMAGES FOR SENTEBALE

THE DUKE OF SUSSEX PLAYS IN THE ROYAL

SALUTE POLO CHALLENGE TO BENEFIT SENTEBALE



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USPA Global Licensing Inc. (USPAGL) is the for-profit subsidiary of the USPA and manages the global, multi-billion-dollar U.S. Polo Assn. brand, providing the sport with a long-term source of revenue. Through its subsidiary, Global Polo Entertainment (GPE), USPAGL also manages Global Polo TV, which provides sport and lifestyle content. A historic, multi-year, global arrangement between USPAGL and ESPN, now showcases many of the top championship polo games in the U.S., enabling millions of sports fans and consumers to enjoy the sport across ESPN's broadcast and streaming platforms. For more sport content visit [globalpolo.com](http://globalpolo.com).







Prince Harry, The Duke of Sussex, Co-Founding Patron of Sentebale played at the Grand Champions Polo Club in Wellington, Florida in support of Sentebale's work with children and young people in Lesotho and Botswana. Playing for the Royal Salute Sentebale Team, the Duke and his teammates took home the win. The Duke scored a goal, taking the ball out of the air, his team winning 3-1 against the Grand Champions team. This marks the first time The Duke has played in Wellington since 2016.

Excited crowds cheered on the Royal Salute Sentebale Team, captained by Malcolm Borwick as they took on the Grand Champions Polo Club Team, captained by Sentebale Ambassador and long-time friend Nacho Figueras in a fast-paced game. MVP of the game was long time supporter, and Maseru team captain Steve Cox, and best playing pony was Sarah Jessica rode by Nacho Figueras.

Just under 300 guests attended the event, including Meghan, The Duchess of Sussex, and special guests of sponsors and Sentebale. As part of the program, The Duke moderated a fireside chat with Sentebale's Board Chair, Dr Sophie Chandauka, and Ntoli Moletsane, Sentebale's Lesotho-based Country Director who has been with the organization for 14 years, as they discussed the future ambitions for Sentebale, and the ongoing challenges for children and young people in the southern African country.

Prince Harry, The Duke of Sussex, Co-Founding Patron of Sentebale said, "Bringing together the polo community that has long supported the work of Sentebale is always

a great experience. Today, we raised funds to support our local teams on the ground deliver life changing programs. The Sentebale team's commitment plays an essential role in the lives of children and young people across Lesotho and Botswana, offering them hope, education and the means to combat the complex social challenges they face including high unemployment, poverty and the impact of HIV/AIDS. We are grateful to all of the guests, sponsors and partners who came together today to support this important work, and of course a huge thank you to all the players for making today's game possible."

Nacho Figueras, Sentebale's Ambassador said, "Playing alongside my friend Prince Harry in support of Sentebale continues to be a profound honour. In this case it's more than just a game; it's a shared commitment to making a positive impact in the lives of those in need. Through our partnership on the field, our mission is to raise awareness and support for Sentebale's vital work."

Dr Sophie Chandauka MBE, Chair of Sentebale adds, "We are two years away from celebrating this extraordinary organization's 20th Anniversary, and the welcoming support we get from every community we hold our fundraising events in continues to showcase that the work we're doing matters to people and to our partners like Royal Salute. There is no one this support matters more to than the children and young people who benefit from our programmes, and who's potential is turned into the possibility of a future that means successfully navigating the challenges of poverty and inequity."

The funds raised from this year's Royal Salute Polo Challenge are essential to the ongoing programming in Lesotho and Botswana led by Sentebale's talented local team.

Sentebale's holistic package of support for vulnerable children and young people focusses on four key areas:

Strengthening the social and emotional well-being of those living with or affected by HIV.

Working with communities to provide young people with access to health and social services.

Driving youth advocacy to improve health, education, and social protection.

Building individuals skills and livelihoods so they are more resilient, self-confident and empowered members of their communities.

Most recently, Sentebale has expanded into the regeneration of landscapes to mitigate the adverse impact of climate change on the natural resources that communities rely on for survival. This layered approach is supporting positive health outcomes, increasing access to education and services, improving overall livelihoods, and is nurturing children and young people reach their full potential.

Sentebale is enormously grateful to all the players and partners for their support in making this year's event possible including, Royal Salute, U.S. Polo Assn, the Grand Champions Polo Club and the Ganzi Family, Four Seasons, and The Cox Family of Oklahoma.



After thirty-one games in the Barnes Open de France and thirteen in the women's competition, and above all two outstanding finals, the winners of the 2024 edition are now known: Yves Delorme (Chantilly) in the women's tournament and La Fija Sandbox (Argentina) in the mixed competition. These two finals went off without a hitch, thanks to a magnificent stage set to the music of the Garde Républicaine.

BY R&B PRESSE / PASCAL RENAULDON  
 PHOTOGRAPHY JUSTINE JACQUEMOT,  
 R&B PRESSE / PASCAL RENAULDON

# BARNES OPEN DE FRANCE AND WOMEN'S OPEN FINALS PROMISES KEPT

# OPEN DE FRANCE



## FINALS RESULTS

### 13<sup>TH</sup> FRENCH WOMEN'S OPEN

#### Yves Delorme:

- Margaux Perruchot 2 (1 goal)
- Adèle Renaudon 2
- Charlotte Garaud 3
- Milly Hine (8 goals including 6 penalties)

#### Augustinus Bader:

- Mendoza Houben 0
- Paloma Lauro 3 (2 goals)
- Ambre Ploix 4 (2 goals)
- Lia Salvo ARG 4 (3 goals including 2 penalties)

#### Progression Yves Delorme:

3-2 / 7-3 / 9-4 and 9-7

#### MVP Soriano Motori

(Most Valuable Player of the final):  
Ambre Ploix (Augustinus Bader)

#### BPP (Best Playing Pony):

Irenita Galan ridden by Milly Hine owned by Brieuc Rigaux

### 24<sup>TH</sup> Open de France Barnes

#### La Fija Sandbox:

- Arthur Madrid 0
- Francisco Elizalde 8 (3 goals)
- Rufino Bensadon 7 (7 goals, don't 3 pénalités)
- Nicolas Tomasevich 1 (2 goals).
- Rempl.: Alfredo Capella (1 goal) + 1 Penalty one

#### Mungo:

- Ulysse Eisenchteter 1 (2 goals)
- Lolo Bayugar 4 (4 goals)
- Alti Garros 5 (6 goals dont 2 pénalités) Pierre
- Henri Ngoumou 6 (1 goals) + 1 Penalty one

#### BPP:

Oriental Griega played by Bartolome Bayugar (Mungo)

#### AACCP BPP:

GT Astrid played by Rufino Bensadon (La Fija Sandbox)

#### MVP by Soriano Motori:

Rufino Bensadon (La Fija Sandbox)

#### MVP Amateur:

Ulysse Eisenchteter (Mungo)

#### Standing Rock Fair Play Award:

Mungo

#### Progression La Fija Sandbox:

3-2 / 6-4 / 8-7 / 8-10 / 12-10

## WOMEN'S OPEN



### Yves Delorme (women) and La Fija Sandbox in paradise

The qualifying and knockout rounds were particularly competitive this year, with plenty of last-minute thrills and some spectacular performances from the top players who will now fly to Buenos Aires for the highlight of the world polo season: the Tripla Corona.

The height of the French season was equally enthralling, with the two finals living up to the promise of the qualifying rounds.

In the women's competition, it was the revenge game between a team considered to be outsiders, Yves Delorme, made up of three players from the Polo Club du Domaine de Chantilly, Charlotte Garaud, Margaux Perruchot and Adèle Renaudon, reinforced by the Anglo-Australian Milly Hine, the reigning Argentine champion. On the other side, Luxembourg's Augustinus Bader with Argentina's Lia Salvo, two-time winner of the Argentine Open (with Millie Hine at her side): a duel within a duel. It was a rematch because Yves Delorme had beaten Augustinus Bader 11-5 in the pools: was that an advantage? Obviously it was, as the Chantilly Polo team once again dominated Augustinus Bader, although this time it was a little more complicated (9-7).

The key for the two professional champions was to make the most of the qualities of their three team-mates. "When I arrived here, explains Milly Hine, I was lucky enough to meet these three girls who knew each other well, who had played and won a lot together and who knew their horses well, so it was easy for me to use their qualities. We immediately got off well together and became friends, we did lots of things together off the pitch, we had dinners together as a family, and that togetherness is important in this sport. The other key was the incredible horses that Briec Rigaux gave me. In short, we had everything we needed to win. But my goodness, I had stage fright. When I arrived here and saw everything the club had put in place, the glamour of the Barnes Open and all the people who were here, I got a bit stressed and found it hard to fall asleep every night." Tonight, Milly will finally be able to sleep well.

Milly Hine and Lia Salvo will certainly meet again on 7 December in the final of the Argentine Open, this time face to face as they did in Chantilly: another chance for revenge?

### Arthur Madrid: "Our secret? Harmony between the players".

In the men's competition, some were eager to see how the young Mungo team, also based at the Domaine de Chantilly Polo

Club, would fare against the solid Argentinian side La Fija Sandbox. This confident French team has been going from strength to strength since the Deauville Silver Cup last August. After a dominant start to the game, Mungo fought back to take a 10-8 lead in the fourth chukker. That was when Fran Elizalde picked up an injury and was replaced by Alfredo Capella. With this luxury substitution, La Fija Sandbox inflicted a 4-0 defeat in the final chukker to claim the title for their third participation. The secret of this team? More or less the same as the women's champions, according to Argentina-based French captain Arthur Madrid: "We had six fabulous games with these guys, including a final that was probably the most intense, very difficult match, and I'd like to congratulate our opponents, four ultra-fast players... the only secret in sport is harmony between players and that worked for us. We hardly knew each other before this tournament and we quickly became best friends. It's that understanding off the pitch that has given us our strength on it." Fran Elizalde adds on a more technical explanation: "We knew we were up against a strong team and we just had to be patient and play our polo. Despite a very long season, our horses were very competitive." The magical duo formed by this player and Rufino Bensadon will remain one of the most beautiful sporting images of this 24<sup>th</sup> Barnes French Open.

An all-French victory at the tenth Ladies Polo Cup in Deauville: Carole Muir, Alicia Prat and the sisters Elena and Pearl Venot dominated an international team led by the formidable Argentinian Lia Salvo (H8), winning 10-6.

BY PASCAL RENAULDON  
PHOTOGRAPHY PASCAL RENAULDON &  
ADÈLE RENAULDON - R&B PRESSE

# LADIES' POLO CUP

LE INTERNATIONAL POLO CLUB - SAISON 2024



THE VENOT SISTERS TOPPLE LIA SALVO



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## THE FINAL IN FIGURES

### Doma Angels

Carole Muir (1)  
Alicia Prat (1)  
Pearl Venot (5) (7 goals)  
Elena Venot (7) (3)

### Augustinus Bader

Mendoza Houben 0  
Lucia Heyes 3 (2 goals)  
Paloma Lauro (2)  
Lia Salvo (2)

**BPP of the final:** Besos,  
16-year-old horse bred by  
Edouard Carmignac by Besos  
Eternos, played by Pearl Venot.

**MVP of the final by Pampa Robirosa:** Pearl Venot  
(Doma Angels)



There was little suspense in this tenth anniversary women's final, apart from perhaps the first half. After that, the Doma Angels took full advantage of their opponents, who had beaten them by just one goal in the qualifiers. The key to their success: two sisters who have played together since childhood and know each other inside out. Today it was the youngest, Pearl, who scored 7 goals and was crowned MVP (most valuable player) of the final, a reward that matched the nomination of her horse, Besos, as BPP (best playing pony) of the final: „It's all thanks to Elena, who pulls me up," said the youngest. It's often thanks to her that I find myself in a position to score, even though we're always in competition with

each other during our games. But challenging ourselves in this way raises our level of play. Our horses were fantastic today. They've just come back from a month's competition in Mallorca and they arrived here in brilliant condition. They were incredible." The Doma Angels learned a lot from their first match, a hard-fought victory over Augustinus Bader: „Yes, the first match was indeed more complicated. We had to understand how the referees work here and analyse Lia's game, which was helped a lot by her teammates, especially Paloma (Lauro) and even Lucia Heyes, who got in my way today by protecting Lia. But Elena, who was slightly injured, played incredibly well."

The Venot sisters will be back in the French team tomorrow to face the „rest of the world" with the same desire: „Absolutely! Playing for France alongside Ambre Ploix and Paloma Lauro is even more motivating... We would have loved to play with Lucie (the third Venot sister), but with Ambre and Paloma we have two talented team-mates and we're more than optimistic."

Another source of joy for Pearl Venot is the nomination of her horse Besos as BPP: „I've been riding him for 10 years, he's always been my best horse and now he's finally got the title. He's 16 today and I've progressed with him since I was a beginner. Besos was very pleased with this recognition: he didn't leave a single carrot of his prize!"

# THE SECOND POLO NATIONS CUP FOR FRANCE

Six nations competed in the Polo Nations Cup 2024, with the French team from Occitanie emerging as champions. Led by Isabelle Larenaudie, they secured their place in European polo history.

BY PASCAL RENAULDON  
PHOTOGRAPHY PASCAL RENAULDON - R&B PRESSE,  
JUSTINE JACQUEMOT





Six nations, including three newcomers to Chantilly, ten teams, twenty-five games, including those of the subsidiary cup won by Italy, ten days of tournament action ending in a beautiful final won by the French team from Occitanie. This is the outcome of the second Polo Nations Cup, now firmly established in the European calendar of prestigious competitions. This is the kind of tournament a captain wants to add to their list of achievements. On Sunday, that lucky captain was a Frenchwoman, Isabelle Larenaudie.

Over the past five years, Isabelle Larenaudie has built this fine Occitan team, known as Tédélou in other tournaments, around two Argentinian brothers who grew up playing polo at the Polo Club du Domaine de Chantilly. Simon and Ramiro Zavaleta are French at heart and speak the language fluently. This brotherhood is the strength of this team, which is completed by the talented Breton Jules Legoubin. From the outset, the French team took control of the match, leaving little room for the star of the Pakistan team, handicap 7 Tito Ruiz Guiñazo: „We had a plan for Tito,” reveals Simon Zavaleta, „to neutralise him at all costs. Nobody was going to mark him in particular, but as soon as someone was near him, he had to be taken out at all costs.” The plan worked well, especially for Simon, who scored 7 of his team’s

8 goals, including a sublime “golaso” in the second chukker, and was rightly named MVP of the final: „On an individual level, it is a great reward, but this is above all a team performance. There were five of us who won this title, including Nicolas Corti Maderna, who replaced me in the semi-final when I was ill, and who qualified us for this final”. Unbeaten throughout the tournament, the team always led until Pakistan came back to 7-6 in the final chukker: „But Ramiro scored a magnificent goal at that point to give us a two-point lead and definitely some breathing space. I think it was a great game for the fans.

Then, in September, it’s time for the flagship tournament of the French season, the 24th Open de France (4-22 September), for which twelve teams have already entered nine of the world’s top forty players, including the title holder with Kazak, Nicola Pieres, a former winner of the Argentine Open. On 17 September, the women will be taking part in the French Women’s Open, which will also feature top players such as the winners of the Argentine Women’s Open, England’s Hazel Jackson and Argentina’s Lia Salvo. The aftermath of the Olympic Games will be just as sporting and just as enjoyable to savour for three weeks on the magnificent grounds of the Apremont Farm.

**THE FINAL IN NUMBERS**

**Occitanie – France (+12)**  
 Isabelle Larenaudie (0)  
 Jules Legoubin (+3)  
 Simon Zavaleta (+5)  
 (7 goals, including 2 penalties)  
 Ramiro Zavaleta (+4) (1 goal)

**Lahore – Pakistan (+12)**  
 Haider Naseem (0)  
 Elena Venot (+2) (1 goal)  
 Hilario Ruiz Guinazu (+3)  
 (1 goal), Tito Ruiz Guinazu (+7)  
 (4 goals, dont 2 pénalités)

**Progression France:**  
 2-1 / 3-1 / 5-2 / 7-4 / 8-6.

**MVP by Majoa Paris (Most Valuable Player):**  
 Simon Zavaleta (France)

**MVP Amateur by Majoa Paris:**  
 Haider Naseem (Pakistan)

**BPP (Best Playing Pony):**  
 West, played and owned by  
 Tito Ruiz Guinazu (Pakistan)



Glorious sunshine on the final Sunday and huge numbers of spectators – that’s the great result of this year’s Berenberg German Polo Masters on Sylt. Team König Sylt, the local sponsor, came out on top ahead of Transgourmet and Berenberg.

PHOTOGRAPHY SCHNEIDER EVENT/ROLF SIMON,  
KARSTEN WEHMEIER



# BERENBERG GERMAN POLO MASTERS SYLT



Image: Schneider Event/Rolf Simon



Image: Schneider Event/Rolf Simon



Image: Schneider Event/Rolf Simon



Image: Schneider Event/Rolf Simon



Image: Schneider Event/Rolf Simon



Image: Schneider Event/Rolf Simon



Image: Schneider Event/Rolf Simon



Image: Schneider Event/Rolf Simon

**RANKING**

- 1. König Sylt (+8)**
  - 🇩🇪 Jan-Hendrik Többe (-1)
  - 🇩🇪 Johannes Wimmer (-1)
  - 🇦🇷 Raul Laplacette (+6)
  - 🇦🇷 Agustin Kronhaus (+4)
- 2. Transgourmet Cook (+8)**
  - 🇩🇪 Kutlay Yaprak (0)
  - 🇩🇪 Lukas Sdrenka (+2)
  - 🇦🇷 Cristobal Durrieu (+4)
  - 🇦🇷 Jorgita Reta (+2)
- 3. Berenberg (+8)**
  - 🇩🇪 Udo Klein-Boelting (-1)
  - 🇩🇪 Dr. Jürgen Schröder (0)
  - 🇦🇷 Lala Laplacette (+4)
  - 🇦🇷 Pedro Llorente (+5)
- 4. Aston Martin Hamburg (+8)**
  - 🇩🇪 Frederick Többe (0)
  - 🇩🇪 Henri Grimme (+1)
  - 🇩🇪 Sven Schneider (+2)
  - 🇦🇷 Matias Maiquez (+5)
- 5. Polo Sylt (+7)**
  - 🇩🇪 Sophie Schmidt (0)
  - 🇩🇪 Moritz Schmidt (0)
  - 🇩🇪 Christopher Kirsch (+3)
  - 🇦🇷 Gines Bargallo Jun. (+4)
- 5. Burckhardt's Glide (+8)**
  - 🇩🇪 Vanessa Schockemöhle (0)
  - 🇩🇪 Sebastian Schneberger (0)
  - 🇩🇪 Patrick Maleitzke (+5)
  - 🇦🇷 Juan Correa (+3)

König Sylt has been a team sponsor of the Berenberg German Polo Masters for ten years and has helped to shape the traditional sporting event over the last decade. This anniversary could not have been crowned more beautifully than with yesterday's victory. Team König Sylt last stood at the top of the podium in 2018.

Transgourmet Cook had been able to maintain a tie until the third chucker, but the outstanding Argentinian 6-goaler Raul Laplacette made it increasingly difficult for his opponents to keep up with him thanks to perfect team play with his compatriot Agustin Kronhaus, Jan-Hendrik Többe and Johannes Wimmer. Nevertheless, Team Transgourmet Cook with Kutlay Yaprak and Lukas Sdrenka from Polo Club Düsseldorf as well as "The Machine" Cristobal Durrieu and Jorgita Reta put in a strong performance.

Klaus Naeve: "High-calibre matches"

In the match for third place, Team Berenberg with the successful Argentinian-German quartet of Udo Klein-Boelting, Dr Jürgen Schröder, Andres "Lala" Laplacette and Pedro Llorente managed to pull out a narrow victory over Aston Martin Hamburg

Nord-Ostsee Automobile to take home the bronze medal. Klaus Naeve, Head of Wealth and Asset Management at title sponsor Berenberg: "We are delighted with this third place and would like to congratulate the players. What a great backdrop and atmosphere here on the final day on Sylt. We have experienced five days of strong equestrian sport, high-calibre matches and loud support for the polo teams! The Berenberg German Polo Masters on Sylt are always a special highlight for us and we are already looking forward to seeing you again next year."

Frederick Többe and Henri Grimme, two of the most talented young players in German polo, were in the saddle for the Aston Martin Hamburg Nord-Ostsee Automobile team, who were able to rely on the experience of Sven Schneider and Matias Maiquez.

In the match for fifth place, Vanessa Schockemöhle, Sebastian Schneberger, Patrick Maleitzke and Juan Correa from Team burckhardt's glide were beaten 9:11.5 by Team Polo Sylt. Sophie and Moritz Schmidt, two of the best young players in Germany, together with former champion Christopher Kirsch and Argentinian Gines Bargallo Jr. had delivered an exciting intergenerational match.

The long-standing charity partner of Polo Club Sylt and the Berenberg German Polo Masters, Dunkelziffer e.V., also showed its colours again this year and was able to make a contribution to the purely donation-based work of the club by selling high-quality wristbands designed by Polo Sylt.

Accompanied by huge cheers from the audience, the young Frederick Többe from Hamburg received the "Most Valuable Player" award this year. The "Best Playing Pony" was the mare "Poka" from Kutlay Yaprak.

Organiser Kiki Schneider: "We welcomed several thousand visitors over five sunny days with the best of weather. Between applause and cheering, super exciting and fair games, but also strolling through the exhibitors' pagoda village, children playing, smiling guests and simply relaxed summer moments, everything was there. Thanks to our partners and the best audience you could wish for."

# POLO+10

POLO+10 – The Polo Magazine • Est. 2004 • Published Worldwide www.poloplus10.com

Polo Park & Country Club Zürich, 2024



In this year again, the POLO+10 publishing house produced the special edition for Polo Park Zurich as a corporate publishing project – over 130 pages showcasing Switzerland's largest polo club.

KLAUS NAEVE, HEAD OF WEALTH AND ASSET MANAGEMENT AT BERENBERG:

## ON POLO, SYLT AND BANKING



Image: Kersten Wehmeier

MR NAEVE, THE BERENBERG GERMAN POLO MASTERS TOOK PLACE A FEW WEEKS AGO. WHAT WERE YOUR IMPRESSIONS?

It was a great tournament! From the sporting performances to the weather and the spectators - everything was perfect! Sylt showed its best side! Our guests followed the games with great interest and cheered on the players enthusiastically! The many conversations on the sidelines and at the "tritt-in" made the event a great experience for everyone.

THIS YEAR, BERENBERG 'ONLY' CAME THIRD...

That's true. But we're happy that our team made it onto the podium. It were still exciting games. And there were no accidents, which is the most important thing! Of course, we congratulate Ole König's team on their victory. We are happy for him, as he has been an important partner of our tournament for many years.

SO LONG-TERM RELATIONSHIPS ARE IMPORTANT TO YOU?

Absolutely! We have been involved in polo for almost 25 years. And we know that everything takes time to be effective. The same applies to banking, by the way.

WHY IS THAT?

In wealth management, strategic planning ensures long-term stability. This is especially important in a volatile market environment. Financial planning can only be successful if the strategic mix of asset classes is always aligned with the specific life goals of the client. In addition to traditional asset classes such as equities, illiquid investments such as private equity also play a role. Robust diversification provides stability and growth.

SO YOU NEED TO KNOW YOUR CLIENT?

Exactly! In-depth advice and a close, confidential relationship between the client and his or her private bank can add significant value. By taking into account personal circumstances, goals and other factors, you can tailor the investment to them.

WHAT ARE YOUR CLIENTS' CURRENT INVESTMENT PRIORITIES?

There is a lot of focus on private debt and smaller listed companies at the moment. Private debt has become increasingly important since the 2008 financial crisis. Specialised closed-end funds give wealthy private clients access to

exclusive financing projects of small and medium-sized companies. Equities of smaller companies, which have always been a speciality of Berenberg, also have significant growth potential. What's more, these small caps are currently available at historically low prices.

A balanced risk/return ratio can be achieved by combining these investments within a diversified portfolio. This ensures that investors are not only able to ride out short-term volatility, but also benefit from the opportunities that arise in a dynamic market environment over the long term.

YOU HAVE A WIDE RANGE OF TO DO.

That's true! But that's what makes it so interesting! You are always confronted with a wide range of tasks and can work with customers to develop tailor-made solutions. The fact that we have particular expertise in this area is also reflected in the many awards we have received. For example, we have been at the top of the 'Elite Wealth Managers' report (Handelsblatt) for 20 years and have always received the highest distinction, summa cum laude - our polo team still has some room for improvement (laughs). •

Morgan Van Overbroek, Ann-Kathrin Brändle, Katja Grauwiler and Lucie Venot, the winners of the 25th edition of the Ladies Cup.

Celebrating 25 years of empowering women in polo, as teamwork and passion led Los Lobos to reclaim the trophy in an unforgettable weekend of fierce competition.

BY POLO PARK ZÜRICH PHOTOGRAPHY NATI LEVI



25  
ANNIVERSARY

# ZÜRICH INTER NATIONAL POLO LADIES CUP



1 Polo Club Zug team : Aline Haerry, Ursi Bettio, Anja Gutbrod and Sammy-Joe Strub 2 Sammy-Joe changing ponies 3 The traditional picture with all players and Sébastien Le Page 4 Janique Spillmann going to score 5 Sammy-Joe Strub giving Polo Club Zug a beautiful goal 6 Team Aegerter Wines featuring Leonie Oeschger, Anna Scherr, Janique Spillmann, and Sophie Steinmann 7 Cheta with her groom Jose Maria Vega and Aline Haerry, awarded best playing pony, receiving the blanket from Husk Polo 8 Morgan and Aline were energetically meeting on the field 9 It's good vibes only for this 25<sup>th</sup> edition, and Team Polo Club Zug was surely giving it their all 10 Sue-Ann Strub under pressure from Anna Scherr 11 And the medium goal cup is back into the local girls' hands after a few years stranded away 12 The winning team for Super League, Team Los Lobos: Katja Grauwiler, Lucie Venot, Morgan Van Overbroek, Ann-Kathrin Brändle.





Winners Challenge League, Team HATO St. Moritz: Nadia Paneva, Claudia Ide, Shiva-Cosma Strub, Sue-Ann Strub.

#### RANKING

##### Challenge League

###### 1. HATO St. Moritz

🇨🇭 Anastasia / Claudia Ide

🇨🇭 Nadia Paneva

🇨🇭 Shiva Strub

🇨🇭 Sue-Ann Strub

###### 2. Aegerter Wines

🇨🇭 Leonie Oeschger

🇨🇭 Anna Scherr

🇨🇭 Sophie Steinmann

🇨🇭 Janique Spillmann

##### Super League

###### 1. Los Lobos

🇩🇪 Ann-Kathrin Brändle

🇨🇭 Katja Grauwiler

🇩🇪 Morgan Van Overbroek

🇨🇭 Lucie Venot

###### 5. Polo Club Zug

🇨🇭 Ursula Bettio

🇩🇪 Anja Gutbrod

🇨🇭 Sammy-Joe Strub

🇨🇭 Aline Haerry

The weather was perfect for celebrating our 25<sup>th</sup> anniversary in style. Despite a high number of accidents earlier in the season, leading to fewer participants, we were able to have games both days with two teams in each section, and the competition was intense.

On Saturday morning, the weather was dry as we kicked off with the high goal game, where Ursi Bettio and Ann-Kathrin Brändle made their debut at this level. The local team Los Lobos dominated the game against Polo Club Zug, with players covering each other and Ann-Kathrin Brändle making some impressive plays. In the challenge league, Hato St. Moritz, led by the Strub sisters, established dominance early on and maintained their lead against the team captained by Janique Spillmann.

It rained the entire Saturday afternoon, part of Sunday night, and at sunrise, drops were still falling from the sky. We knew we would play. We all had faith. We knew the field could handle it and let us play the final games just as they should, with strength and power.

45 minutes before the first game, the rain stopped. We gave an extra 30 minutes for

the field to absorb the rain, and the challenge league got on their saddles, ready for the final.

In a much more disputed game, team Aegerter Wines, featuring two ladies with just a few months of polo experience, heartily defended its ground, pushing the ball forward. Unfortunately, they couldn't score enough goals and had to concede to the better-organized team HATO St. Moritz. Polo is a complete sport, and some lessons are harsh – and this may be why the after polo party is even better!

Time for the women of the Super League to mount up and get onto the polo field. The party has already started at the clubhouse, with many friends and family coming to watch and cheer for their favorite players. The teams in red and blue are facing off, ready to compete. The game starts with the throw-in, which ends up in the mallet of Sammy-Joe Strub. Her horse knows exactly what to do, and Sammy-Joe flies to score the first goal of the game, leaving Los Lobos completely surprised. The red team regains their fighting spirit, and despite a slow and disorganized first chukka, they manage to

score 2 more goals. Fast runs and beautiful backhanders from Lucie Venot in defense, along with Katja Grauwiler's quick movements, keep the game moving forward. In the second chukka, Ursi Bettio grabs the ball and runs for the goal, hitting a long and transversal shot that impresses even her opponents.

However, the score continues to tilt in favor of Los Lobos, with Polo Club Zug suffering a bit of bad luck. Katja Grauwiler and Ann-Kathrin Brändle score one after the other, sealing the victory for their team. It was ultimately the teamwork that led Los Lobos to their win – an impeccable job executed with mastery, everyone holding their position and playing strong, physically and mentally. Although Polo Club Zug lost, their game was swift and the horses performed excellently. Aline Haerry's mare Cheta, 7 years old, won the award for Best Playing Pony. While Anja Gutbrod scored the last goal of the game with an impossible angle.

After 3 years, the trophy has returned to the local team, allowing all players to celebrate together the 25<sup>th</sup> anniversary of empowering women in polo. ●



# LOUISA'S PLACE BERLIN

AN END OF THE YEAR DEDICATED TO WELL-BEING

Berlin is a beautiful city even in winter and Louisa's Place knows exactly how to counteract the low mood felt just before the Christmas holidays: with a good dose of wellness!

BY LOUISA'S PLACE HOTEL BERLIN  
PHOTOGRAPHY ALBERTO VENZAGO

#### PHYSICAL AND MENTAL WELL-BEING

The boutique hotel is located on the famous Kurfürstentum in the Charlottenburg district and is a magical place to recharge your batteries. If you urgently need a break from everyday life or the weather is playing tricks on you, treat yourself to some time out in the small but exclusive wellness and spa area, Louisa's SPA! The wellness area is an oasis

of calm that awaits you right in the centre of Berlin. In a chic and artistically designed ambience, you will find a pool, a Finnish sauna, a steam bath and a modern training area with a VAHA fitness mirror.

The concept of Louisa's SPA is to address and relax body and mind in the same way, harmonising them during a holistic body treatment. Experience the lasting effects of a massage on your well-being by placing yourself in the skilful hands of experienced SPA therapists. The needs of modern times are taken into account in the special symbiosis of traditional massage and modern treatment.

Louisa's Place Spa is only open to selected guests of the boutique hotel, so you can be sure that there is plenty of space and a relaxing atmosphere waiting for you in all areas. Perfect conditions to end a day or even the last few months of the year and recharge your batteries.

Relax and enjoy Berlin's boulevard, the Ku'damm, right outside your hotel door, surrounded by fine restaurants and elegant boutiques that promise more than luxury.



#### ABOUT LOUISA'S PLACE BERLIN

Louisa's Place Hotel not only offers polo enthusiasts accommodation, but is also a lifestyle statement. The building with its luxurious ambience is an historic landmark and the personalised guest service at the highest level will also meet your expectations.

A total of 47 suites ranging in size from 40 square metres to 117 square metres, all with an inviting living room and separate bedroom, as well as many other amenities in each flat: This is the promise of Louisa's Place. Welcome to a place where exclusive lifestyle is combined with timeless elegance. ●

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# LA IRENITA – POLO PARK ZÜRICH FRIENDSHIP CUP 2024

A game of superlatives. The highest and happiest polo game ever was played Wednesday 24<sup>th</sup> of July at Polo Park and Country Club Zürich in Switzerland.

BY MORGAN VAN OVERBROEK PHOTOGRAPHY KATHRIN GRALLA

Six high-goal players took a day off from their busy schedules to visit their friend Min Podestá at his home club. Min used to play in the kids' club as a junior player before his talents took him to higher levels.

Such a high level of polo had never been played in the country's history before. This friendship game was all about fun, and it certainly was that. During a short break in the high-goal polo season in England or France, these talented and focused athletes became like kids again, playing their favorite sport with friends without having to focus on winning, or training horses.

In the first chukka, Lukin Monteverde had to return to the pony line to ask for a new mallet, as his first one got broken due to a hook from Juan Cruz Gallegos. Bumpy field? Let's tap the ball in the air along its full length. Jacinto Crotto and Juan Jauretche were distributing the ball from the back, and the game was fast-paced and a true demonstration of skill.

All the amateur participants were deeply involved in the game, making passes, receiving the ball, and trying to score goals. La Irenita missed many opportunities and the final score was 5 to 4 in favor of Polo Park Zürich.

After the game, all the club members were invited to join the players and share their growing passion for the sport. The crackling fire added to the enchanting atmosphere as the players lay on the grass, chatting with their new friends.

Lifelong friends Min Podestá and Basti Fernandez caught up about Basti's plans and recent developments in his life. In August 2017, Basti suffered an accident during a polo match at Legacy Polo Club, leaving him quadriplegic. As his stay in Switzerland was short, the insurance did not and will not cover all his future costs.

Despite this, Basti's love for polo and horses continues. He regularly visits the club,

## TEAMS

**Polo Park Zürich (+21)**  
 David Kalberer / Sébastien Le Page (0)  
 Armand Le Page / Markus Gräff (0)  
 Juan Cruz Gallegos (+5)  
 Jacinto Crotto (+8)  
 Martin Podestá Jr. (+8)

**La Irenita Polo (+23)**  
 Stefan Roth (0)  
 Morgan Van Overbroek (0)  
 Juan Jauretche (+7)  
 Lucas Monteverde (+8)  
 Facundo Fernandez Llorente (+8)

meets his hometown friends, and is part of the PPZ family. He sets a tremendous example of resilience with his winning soul. •

If you would like to donate to his foundation, you can find all the information on the website: [www.bastifund.org](http://www.bastifund.org)



# 4<sup>TH</sup> INTERNATIONAL LADIES CUP AT POLOPARK BERLIN

In mid-July, the POLO+10 / Radio Paradiso team beat Team Ingo Pyko Immobilien 6.5-6 in an extremely exciting final game to win the 4<sup>th</sup> International Ladies Cup, presented by Radio Paradiso, at PoloPark Berlin.

BY BALTIC POLO EVENTS PHOTOGRAPHY AEDT, JAN JÜRGES / POLO SYLT, BALTIC POLO EVENTS



Anne Grossmann, Katy McKegney, Clarissa Markgraf and Marie Haupt.



Alex Jacob ( IR ) HCP 5 and Sophie Schmidt (GER ) HCP 3.

#### RANKING

##### 1. POLO+10 / Radio Paradiso (+5)

-  Silvia & Jona Nutz (0)
-  Megan Manubay (+1)
-  Milagros Sanchez (+8)
-  Isabella Koessler (0)

##### 2. Ingo Pyko Immobilien (+6)

-  Dele Iversen (0)
-  Jeanette Diekmann (+2)
-  Siobhan Herbst (+4)
-  Mona Scharf (0)



##### 3. Dermaloller / Skinlifter (+7)

-  Philippa Luserke (+2)
-  Anne Grossmann (-1)
-  Clarissa Markgraf (+3)
-  Marie Haupt (+3)

##### 4. Merkatzer / Berlin Cocktail (+6)

-  Nina Frühauf (0)
-  Annalena Plickert (0)
-  Svenja Hölty (+4)
-  Katy McKegey (+2)

##### 5. Polo Sylt (+5)

-  Josepha Schmidt / Megan Kawohl (0)
-  Ida Gaarz (+1)
-  Patricia Rohde (+1)
-  Sophie Schmidt (+3)

##### 6. Blanche (+7)

-  Veronika Svobodova (0)
-  Jolie Lange (+1)
-  Alex Jacob (+5)
-  Emily Hase Look (+1)

The awards for the two MVP players went to Isa Kössler and Sophie Schmidt.

The awards for the two best playing ponies, presented by Autohaus Mecklenborg, went to Jeanette Diekmann with the polo pony 'Princessa' and Milagros Sanchez with the polo pony 'Porsche'.

The umpire of the 4<sup>th</sup> Ladies Cup was the Hamburg national polo player Christopher Kirsch.



Image: AEDT

Image: AEDT

Image: AEDT

1 Christopher Kirsch, Milagros Sanchez (ARG), HCP 8, Thomas Strunck 2 Prinzessin Xenia von Sachsen 3 Christiane Zander and Dieter Hallervorden 4 Jens Dombek (Spock Double), Thomas Strunck, Arno Funke, Dagobert, Manuela Schikorsky, TV-Star („Die Superhändler“), Jan Erik Frank, the Voice of Polo 5 Stefanie Busse, contestant in the hat contest 6 Isabella Kössler (MVP), ARG / AT 7 Paulina Stolz, Micaela Schäfer, Model and DJane 8 Arno Funke, Dagobert 9 Team Polo Sylt and Team Merkatzer / Berlin Cocktail 10 Claus Theo Gärtner, actor 11 Silvia Nutz 12 Leni and Ingo Pyko 13 Jens Dombek (Spock Double), Manuela Schikorsky, TV-Star („Die Superhändler“) 14 Mona Scharf 15 Katy McKegney 16 Bianca Brömme (right) and Chateau Latour, Model 17 Carsten Goms (TV chef) 18 Team Polo +10 and Radio Paradiso.



Image: AEDT

Image: AEDT

Image: AEDT



19 BERLIN COCKTAIL / Merkatzer 20 Henry de Winter 21 Isabella Kössler 22 Christine Larkin-Peter & Bianca Brömme 23 Jan Jürges (Polo Sylt), Thomas Strunck 24 from left: Paulina Stolze, Anna Jorinde Pursche 25 Team Blanche, Monika Weiss 26 Valentin Elias Renner 27 Franziska Traub, Julian F. Stöckel, Paulina Stolze 28 Clarissa Markgraf 29 Team Polo Sylt 30 Team Ingo Pyko Immobilien 31 FEUERPLATTEN BBQ 32 Gutmann Twins 33 Thomas Worm (Castle Diedersdorf) and Yana 34 Katharina Gerhardt, actor 35 (f.l.) Eduard Prinz von Anhalt, Thomas Strunck and Henry de Winter 36 Team Polo Sylt, Lo Graf von Blickensdorf, Team Polo+10 and Radio Paradiso.



It was time again for the Ladies Cup at the PoloPark Berlin. The International Ladies Cup, presented by Radio Paradiso, took place for the fourth time at the PoloPark Berlin. Six international ladies teams with players from seven nations (Germany, Ireland, England, Argentina, Austria, the Czech Republic and the USA) took part in this event with over 100 polo horses and offered the more than 1,300 visitors and guests exciting chukka matches in the best polo weather (except for a few small showers). The matches were expertly moderated by 'The Voice of Polo' Jan Erik Franck. DJ BastikSoul Sebastian provided the appropriate sound. The Ladies Cup was rounded off by the hat contest, organised by

Pauline Stolze, Anna Jorinde Pursche and Thomas Bauer.

The celebrity jury for the hat contest included: Dieter Hallervorden, actor, Christiane Hallervorden, actress, Julian F.M. Stöckel, entertainer and presenter, Aldona Niemczyk, Member of Parliament for Berlin, Günther Krabbenhöft, international style icon, Carsten Goms, TV chef (ZDF), Thomas Worm from Schloss Diedersdorf and Graf von Blickensdorf, cartoonist. The hat contest was hosted by Xenia Princess of Saxony, actress.

Among the numerous guests on the final Sunday were: Micaela Schäfer, model and

DJane, Arno Funke, graphic designer, author and legendary 'Dagobert', Barbara Schöne, cult actress, Daniel Völz, TV star ('The Bachelor'), Dr Dennis Ivanovic, CEO of 'Love it Pure', Dr Heike Weidling, celebrity doctor, Franziska Traub, actress ('Ritas Welt'), Freddy Reitz, artist (smart, LUMAS), Judith Stückler, CDU politician, Manuela Schikorsky, TV star ('Die Superhändler - 4 Räume, 1 Deal'), Stefanie Simon, pop star and singer, and the "Guttmann Zwillinge". Everyone enjoyed the exciting games and the thrilling final on Sunday afternoon. This was won by the POLO+10 / Radio Paradiso team with 6.5 : 6 against the Ingo Pyko Immobilien team. •

★ POLO+10 HISTORY ★  
★ FROM POLO+10 ISSUE 2 / 2013 ★

# POLO+10 MEETS FAGLIANO

Premiere in 2013: POLO+10 was represented with its own media stand at the grand finale of the Palermo Open for the first time and also paid a visit to the masters of the cult brand Fagliano in Hurlingham near Buenos Aires.

BY MARÍA PAULA FERNÁNDEZ  
PHOTOGRAPHY GERMÁN FAGLIANO, POLO+10 / THOMAS WIRTH, TOMALU - FOTOLIA.COM

“PERSONALLY, I BELIEVE THAT THE CONCEPT OF ‘ELITE SPORT’ REFERS MORE TO THE FACT THAT PRINCIPLES SUCH AS QUALITY, PURITY AND EXCELLENCE ARE PRIORITISED IN ALL AREAS OF POLO. WE SUPPORT THESE PRINCIPLES FROM OUR PLACE IN THE WORLD OF POLO.”

EDUARDO FAGLIANO





The best and most important polo matches in the world are held at the Cathedral of Polo in Palermo, a district in the heart of Buenos Aires.

Image: POLO+10 / Thomas Wirth



Great interest and sensational feedback for POLO+10 in South America: Joschua Räsch and Eliza Centurion Arriola at the POLO+10 media stand at the Palermo Open in Buenos Aires.



The polo boots from Casa Fagliano are custom-made. Even the world's best players, such as Adolfo Cambiaso, order from here. The first step: precise measurement of the feet.

Hurlingham, a few kilometers away from frantic Buenos Aires, has an air of mystique. A traditional town of English immigrants, this place was visited by royalty, celebrities and top polo players because of a very special place: a workshop. This workshop is none other but the home of the best polo boots in the world. The Fagliano family, who has been running the shop since its beginnings, opened their doors for POLO+10.

Once you go past the Fagliano doors, the smell of leather impregnating the air, the machinery, the endless shelves containing boot molds of all sizes, surely make you acknowledge you are in a very special place, that has a story that deserves to be told. Eduardo and Hector Fagliano, are the 4th generation of boot makers, and with their father Rodolfo, and Eduardo's son, Germán, they run the shop as their great grandparents used to.

The Faglianos have made and keep on making all their boots entirely by hand, with the processes and machinery they inherited, and without the aid of the latest technologies. Nowadays, in the age of mass production, the Fagliano boots have countless reasons that make them so outstanding. This

undeniable appeal has brought to their door members of the English Royal Family, The Sultan of Brunei (who, by the way, was so impressed by the product, that ordered 120 pairs of boots at once), and even the actor Tommy Lee Jones, amongst the best polo players such as Adolfo Cambiaso.

This work philosophy called Julius Bär's attention: the private bank understands both the sense uniqueness that comes, among others, through the respect for tradition. Fagliano's essence and long-run heritage, together with the special dedication to each client in a most personal way, is perfectly related to the way that they run personal assets management in the prestigious bank. Thus, this resulted on an alliance, in which Eduardo Fagliano himself participated of the Julius Bär add campaign and they were chosen to be sponsored by the bank, joined together by one commitment: excellence.

Even Jaeger-LeCoultre, the luxury watch manufacturer, in 2011 celebrated the anniversary of their product Reverso (released in 1931) by a special edition with a handmade strap made by this craftsmen family. Fagliano's name is getting more recognized through their excellence day by day and their acceptance is growing steadily worldwide.

**ABOUT FAGLIANO**

Casa Fagliano is specialized in shoe manufacturing, specifically adapted to horse riding or country activities. The result is an "almost everlasting" product. The best leather, the best thread, also the best soles and the use of certain tools for manufacturing, together with the most detailed production process, gives as a result an superior product that stands by itself.

**THE HISTORY OF THE FAGLIANO FAMILY**

In 1892, Pedro and Giacomina Fagliano, Italian immigrants, started their workshop in Hurlingham Buenos Aires. With much effort and work, their perfect craftsmanship grew famous, which spread throughout the world. Their sons, Antonio, Santiago, Pedro and José continued to run the shop. In 1924, Eduardo Alighieri arrived from Sicily, contributed with his knowledge and experience. Pedro's son, Rodolfo, was born in 1929 and together with his two sons, Eduardo and Héctor, is nowadays running the business. They have specialized in shoe manufacturing, following the European traditions and an entirely handmade production, and also a special care of quality and detail. More than 120 years of steady experience and excellence, that cannot be overlooked by any polo lover.





Three generations of the Fagliano family work under one roof in Hurlingham. Thomas Wirth (in the centre) with Eduardo and Hector Fagliano.



**The Founder of POLO+10, Thomas Wirth, was able to speak with Eduardo Fagliano, who kindly answered some of our questions:**

WHAT DO YOU THINK THAT IS THE KEY FACTOR THAT MAKES FAGLIANO BOOTS SO SPECIAL? DO YOU BELIEVE IT IS THE QUALITY, THE EXPERTISE THAT HAS ENDURED FOR MORE THAN 100 YEARS, THE MATERIALS YOU USE...OR MAYBE YOUR (VERY) SINGULAR CUSTOMERS? Fagliano started with the arrival from Italy of my great grandparents, and, here, in Hurlingham, Buenos Aires, we have been working since 1892, so its more than 120 years of experience. I believe the key factor is the material selection. We always are very thorough in selecting the best quality to make every pair, according to what our clients expect and, of course, by accomplishing to make the whole process by hand, that also ensures the best quality.

WHAT DO YOU AND YOUR FAMILY FEEL WHEN A SPECIAL CLIENT CROSSES YOUR DOORS? YOU ARE FAMOUS TO HAVE HANDCRAFTED BOOTS FOR ROYALTY, CELEBRITIES, TOP POLO PLAYERS... THERE MUST BE SOME NERVOUSNESS STILL WHEN YOU GET THEIR VISIT! It is such a great experience every time we get a special visit, and we are really touched by it, and it is a reminder of the recognition that we have accomplished through all these years. Nevertheless, we believe that all clients should be treated like kings, and we bear that in mind always.

WHICH IS THE MOST SINGULAR PAIR OF BOOTS YOU HAD TO MAKE BY REQUEST?

Well, we sure had a lot... some of them include embroidering in leather club logos, monograms, initials, but there's always a new challenge coming up!

YOU ARE THREE GENERATIONS WORKING AT THE SAME TIME, IN THE SAME WORKSHOP, A FAMILY SETTING A HONEST EXAMPLE OF TRADITION AND PASSION ABOUT WHAT THEY DO. WHICH DO YOU THINK WERE THEIR KEY FACTORS IN YOUR UPBRINGING THAT MADE YOU FEEL THE EXACT SAME PASSION YOUR ANCESTORS DID? We've been visiting the workshop ever since we were small kids, as our father did (he was born right here), and through watching our family work, we could experience how passionately they worked, thinking about how rewarding it was to do something that would be received by the client with deep affection. We started learning since early age, the very first steps, cutting the leather, or pinning nails everywhere, small tasks that gave us the possibility to learn the job, though you can never finish the learning process, there is always something new to discover. Our mentors always were open to our new ideas, because we always had the same goal: do our best, and keep on excelling the final product.

WE KNOW THAT YOU STUDIED SOME ENGINEERING TOO. DID YOU EVER THINK OF STARTING A SEPARATE PROJECT OR YOU JUST FELT THAT MORE KNOWLEDGE WOULD COMPLEMENT YOUR CRAFT? I have studied Mechanical Engineering in the Universidad Tecnológica Nacional for four years, but I have not finished it. None-

theless, I was able to expand my knowledge in that years, that absolutely complemented my work here at the shop.

FOR THE FUTURE, WHICH ARE YOUR EXPECTATIONS FOR THE BUSINESS? Our will for the future is to continue with our quality standards, without rushing but also without stopping the progress. We sure hope our future generations, if they want, and God willing, keep the work with the same passion and dedication that we transmit to them.

AND LAST QUESTION, HOW DO YOU FEEL ABOUT POLO BECOMING MORE AND MORE POPULAR THESE DAYS, DO YOU FEEL IT WILL LOSE ITS "ELITE SPORT" ESSENCE? There is a special attraction to polo, and it was always that way. Nowadays, it is easier to start practicing it since amateur levels, the Polo fever has spread widely and it is easier to contact people that are involved in the sport and get you into it. I personally believe that the "elite sport" concept refers more specifically to put always first the principles of purity, quality and excellence in every aspect of polo. From our place in the polo world, we support that principles and hope that people keep working to keep that essence. ●

"Keep the essence", "purity" and "excellence", three adjectives that Eduardo Fagliano used for describing polo, unintentionally described the work that he and his family have been doing for so long. The Faglianos certainly know what polo is about, and live up to every aspect of it, in every pair of boots they make with such care and passion.



INTERVIEW BY JAN ZAVÁZAL

**VERONIKA SVOBODOVÁ NECHYBOVÁ**  
THE IRON LADY FROM THE CZECH REPUBLIC WHO IS NOT AFRAID

**Horse owner and showjumping enthusiast Veronika comes from the Czech Republic, a country where polo remains largely unfamiliar to the equestrian community. Two years ago, she embraced a new direction in her life after catching the "polo virus." Now, she is on a mission to give polo a fresh new coat for the Czech audience.**

FOR THE SECOND YEAR, YOU HAVE BEEN RUNNING A POLO CLUB RIGHT IN THE CAPITAL CITY OF PRAGUE, EVEN THOUGH YOU COME FROM THE WORLD OF SHOW JUMPING. HOW DID THIS COME ABOUT, AND HOW ARE THINGS GOING WITH THE CLUB? For health reasons, I had to stop participating in show jumping competitions. I lost a bit of my sense of purpose in life; suddenly, I had no goals ahead of me. I was only practicing showjumping, but competitions are a thing of the past for me.

During that time, an American gentleman named Anthony Caine, a former polo player, came to my stables in Cholupice, Prague 12, looking for stabling for his two remaining polo ponies. He introduced me to the sport of polo, assuring me that this could reignite my passion. Through Chip, I arranged a lesson at La Republica Polo Club, which was then located at a different address. However, the club had real estate troubles and was looking for a new location, so I made a big life change and we moved the entire club to my estate. We built new stables, a field, and later also a 700-metre sand track.

SINCE CHILDHOOD, YOU HAVE BEEN RIDING SHOWJUMPING, AND TWO YEARS AGO YOU STARTED PLAYING POLO. WHEN YOU COMPARE THESE TWO DISCIPLINES, WHAT ATTRACTED YOU TO POLO? Just like in polo, there has been a lot of pressure in showjumping in recent years, not only on how well you ride but also on how high-quality a horse you have. This is also linked to financial aspects—how much a horse costs. In polo, you need more horses. If you want to play good polo, unfortunately, you have to play outside the Czech Republic. That is something I always wanted, as competing with others really excites me.

YOU MENTIONED THAT TO PLAY GOOD POLO, YOU NEED A GOOD HORSE. WHAT DID YOU DISCOVER WHEN YOU SWITCHED FROM SHOWJUMPING HORSES TO POLO PONIES? Polo ponies are incredibly hardworking, they are more intelligent and less demanding than showjumping horses. A showjumping horse is like a spoiled child that needs constant praise. Throughout my life, I have tried many equestrian disciplines, such as western riding, vaulting, or eventing, but the qualities of polo ponies have completely convinced me. For a long time, I struggled with how much contact polo involves for the horses. However, after my trips to tournaments abroad, I broadened my horizons and confirmed that if you take good care of your horses, they prove to you that it is a safe sport.

EVEN THOUGH FOREIGN LANGUAGES ARE NOT YOUR STRONG SUIT, YOU ARE NOT AFRAID TO TRAVEL TO TOURNA-

MENTS ABROAD. IN ADDITION TO HAVING ALREADY PLAYED IN SIX INTERNATIONAL TOURNAMENTS, YOUR HIGHLIGHT WAS THE LADIES CUP 2024 AT POLO PARK BERLIN, WHERE YOU PLAYED WITH IRISH PROFESSIONAL PLAYER APRIL KENT. HOW WAS IT PLAYING WITH HER? Yes, languages are a big challenge for me, but I'm not afraid because I have many great people around me who help me with that. Therefore, I always travel to tournaments with a groom who assists me with translation. Playing in the Ladies Cup in Berlin was an incredible experience. April coached us the entire time, constantly encouraging and supporting us as much as she could. Even though we didn't win the tournament, I confirmed that polo is a great game when you have a professional pushing you forward.

YOUR ESTATE, WHICH YOU HAVE BEEN RUNNING WITH YOUR FAMILY FOR OVER 30 YEARS, IS LOCATED IN THE CZECH REPUBLIC—A COUNTRY THAT DOESN'T HAVE A STRONG RELATIONSHIP WITH POLO. DO YOU THINK THIS SPORT CAN ACHIEVE NATIONAL RECOGNITION LIKE SHOWJUMPING OR RACING?

I really hope so, just like I wish success to other local clubs and individuals who are intensively involved in polo. However, I fear that it will be a very challenging journey. Polo is largely unknown in the Czech Republic and unfortunately has a bad reputation among horse enthusiasts, which is not based on truth. Polo is safe if the rules are followed. It will be difficult to give it a good reputation. To promote this sport, you need substantial infrastructure, fields, and many horses. In showjumping, you only need one horse; in polo, you need at least three if you want to play an international match.

WHAT DO YOU WANT TO ACHIEVE IN POLO, AND HOW ARE YOU LOOKING FORWARD TO NEXT YEAR? When I started playing polo, I wanted to have a positive handicap. Now, after playing for three years, I've realised that it's not so easy. However, I train a lot to achieve a handicap of +2 to +3 and to travel to tournaments abroad and win.

WHAT ARE YOU LOOKING FORWARD TO IN 2025? The 2024 season has been very successful for our club, and compared to the first year, I was immensely happy with this season. I hope we can continue this, and that La Republica Polo Club will participate in more tournaments as a team. ●



# 17<sup>TH</sup> INTERNATIONAL GERMAN YOUTH CHAMPIONSHIP PRESENTED BY AMBILIGHT TV

Exciting Youth Championship at PoloPark Brandenburg presented by Ambilight TV: Schleswig-Holstein defended the title, while four international teams under 21 years of age shone with impressive team spirit and sporting prowess.

BY BALTIC POLO EVENTS PHOTOGRAPHY BALTIC POLO EVENTS / POLO CLUB POLOPARK BRANDENBURG



The 17<sup>th</sup> International German Youth Championship took place at the Polo Club PoloPark Brandenburg from 21<sup>st</sup> to 23<sup>rd</sup> June 2024. The championship in Dallgow-Döberitz was officially opened by Mayor Sven Richter and the local chairman of Seeburg, Harald Wunderlich.

Four international teams with players under the age of 21 competed in this exciting tournament. Each team included at least one young woman, highlighting the diversity and commitment to youth development.

The consistent youth work of the German Polo Association was also reflected in the referee appointments: national youth coach Thomas Winter and Svenja Hölty, both experienced polo players since their early youth, officiated the matches. This combination of experience and dedication contributed significantly to the high quality of the tournament.

The title went to the Polo Club Schleswig-Holstein for the second year in a row. The players of this team delivered outstanding individual performances and impressed with their skill. In direct competition with the North German Polo Club, who were the runners-up, the match ended in a draw,

maintaining the suspense of the tournament until the very end.

A special mention goes to the North German Polo Club team, which included siblings Moritz, Sophie, and Johannes Schmidt. They were joined by the Hamburg player Moritz Mahns. Their collaboration and team spirit were impressive and played a major role in the high quality of the matches.

The conditions during the championship were optimal, ensuring a smooth flow of the games. In addition to the exciting polo matches, the supporting programme featured a special attraction: the presentation of the new trend sport ‚Roda Polo‘ (e-wheel Polo). Three teams from Hamburg, Berlin, and Munich demonstrated this innovative sport, which combines polo without horses and the use of so-called walking sticks. This new discipline requires both dexterity and speed and captivated the audience.

The 17<sup>th</sup> German Youth Polo Championship, hosted by the German Polo Association at Polo Club PoloPark Brandenburg, was a great success and offered an exciting glimpse into the future of German polo. We look forward to the next championship and are eager to see which talents will emerge.

## RANKING

**1. German Youth Champions 2024:**  
**Polo Club Schleswig-Holstein e.V.**  
 (sponsored by POLO SYLT)  
 Johanna Volkmann (-1)  
 Christopher Kirsch jr (-2)  
 Mario Guillano (0)  
 Partricio Gaynor jr (+2)

**2. Runners-up and Vice Champions:**  
**Norddeutscher Polo Club e.V.**  
 (sponsored by Ambilight TV)  
 Johannes Schmidt (-2)  
 Sophie Schmidt (0)  
 Moritz Schmidt (0)  
 Moritz Mahns (+2)

**3. Polo Club Berlin-Brandenburg e.V.**  
 (sponsored by POLO+10)  
 Anna Lena Plickert (-1)  
 Ascan Tümpel (+1)  
 Max Kexel (+1)  
 Nickolas Wiedelmann (0)

**4. Polo Club PoloPark Brandenburg e.V.**  
 (sponsored by Ingo Pyko Immobilien)  
 Lupita Fass (-1)  
 Jolie Lange (-1)  
 Leopold Ludorf (+1)  
 Kamil Platek (0)

# POLO+10 TOURNAMENT ORGANISED AT IRIDIKE POLO

A tournament filled with excitement, strategy, and horsemanship: Nairobi triumphs in a fiercely contested final of the POLO+10 tournament, securing victory against Iridike. Three days of thrilling matches where teamwork and athletic excellence took centre stage.

BY AMANDINE FAY PHOTOGRAPHY BIANCA WINTERSTEIGER



With 4 teams competing at a goal level of 2-4, the tournament was a blend of strategic prowess, athleticism, and equestrian excellence.

The Championship Final was an intensely competitive encounter between Nairobi and Iridike. Nairobi entered the final with a half-goal advantage, a critical edge in the tightly contested match. Both teams displayed remarkable agility and precision, but Nairobi managed to maintain their slight lead, edging out Iridike with a final score of 6.5 to 6. This nail-biting finish crowned Nairobi as the tournament champions.

The Subsidiary Final saw Dany's Polo face off against the Ybarra Team. Both teams exhibited impressive skills and coordination, but Dany's Polo managed to pull ahead, securing

a decisive 8-5 victory. This match highlighted the strategic depth and teamwork of Dany's Polo, earning them a well-deserved spot as the third-place team in the tournament.

#### Tournament Standings:

**1. Nairobi** – Demonstrating exceptional skill and determination, Nairobi clinched the first-place title, solidifying their status as the top team of the tournament.

**2. Iridike** – Despite a valiant effort and a closely fought final, Iridike finished in second place, showcasing their competitive edge and sportsmanship.

**3. Dany's Polo** – With a strong performance in the Subsidiary Final, Dany's Polo secured

third place, highlighting their strategic play and teamwork.

**4. Ybarra Team** – Although they finished fourth, the Ybarra Team played with heart and tenacity, contributing to the overall excitement and high level of competition throughout the tournament.

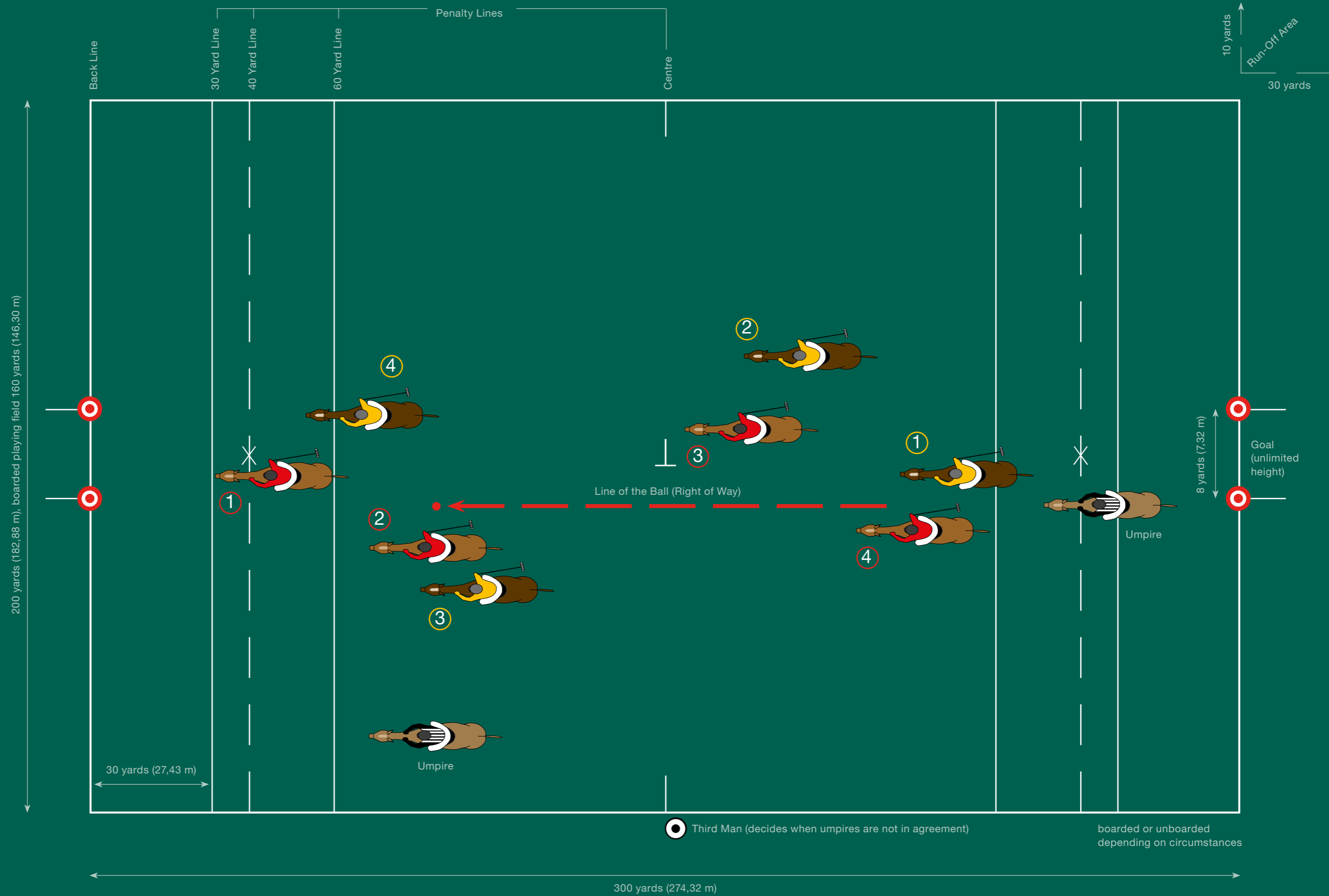
The POLO+10 tournament was a resounding success, bringing together talented teams and providing thrilling polo action over three days. Each match was a testament to the skill, strategy, and passion that define the sport of polo. Congratulations to all the teams for their outstanding performances, and particularly to Nairobi for emerging as the champions of this prestigious event.

# POLO RULES

The rule No.1 in polo sports is the “Line of the Ball” - the so-called right of way.

The rules of polo and penalties can appear to be very complicated. Generally the rules of polo are intended to keep ponies, players and spectators safe and as players and umpires keep this in mind, they aim to experience safe and fast polo. The principal rule and the rule most frequently broken at the same time, is the right of way: very simply, the player and horse that are following the exact course of the ball with the ball on their right hand side and moving in the same direction as the ball has the right to safe access to play the ball. Therefore any other player who attempts to play the ball by putting themselves or their horse in the space the first player needs to play the ball would commit a foul.

There has been a move within polo globally to speed up the game and to encourage positive play and prevent players manufacturing fouls or trying to create fouls to win penalties from less experienced players.



\*The outdoor polo pitch is the largest pitch of any organised sport. The proportions shown here are not true to scale.

INTERVIEW WITH NIKKI BENETT, FOUNDER OF SPILANTHOX

which means that the effect wears off after some time. I then did a lot of research and found numerous studies, including some that covered its effect on skin texture. That's when I came up with the idea of a natural cosmetics range with spilanthol, as I no longer looked quite as fresh due to my illness. I thought, wow, this is a great natural alternative to Botox or fillers.

**WHAT IS BEHIND THE NATURAL ACTIVE SUBSTANCE OF THE JAMBU PLANT?**  
Paracress, which is another name for the jambu plant (botanical name: *Acmella oleracea*), contains the active substance spilanthol. If the dosage is sufficient, it immediately smooths expression lines and relaxes the facial features. Long-term use also reduces the depth of wrinkles. Its effect on the dermis is generally well known and valued. By now, it has become a popular active substance for the visible and rapid reduction of facial wrinkles. It's wonderful for relaxing crow's feet, forehead lines, or lip lines. But the dosage must be pretty high to result in visible smoothing. And that's what we did.

**IN WHAT WAY ARE SPILANTHOL AND PARACRESS THE SAME THING?**  
Spilanthol is an extract from the paracress plant.

**DOES IT MAKE SENSE TO CALL THE ACTIVE SUBSTANCE ORGANIC BOTOX?**  
The media coined this term, more or less. And I like it because it wonderfully conveys the effect of the paracress. Ultimately, this is a gentle and natural way to smooth expression lines and the overall skin texture. Just not as strongly and without a mask effect, and, of course, it's reversible.



**ARE PRODUCTS CONTAINING SPILANTHOL MORE LIKE SMART INSTANT HELPERS OR DO THEY ALSO PROVIDE LONG-TERM RESULTS?**  
I can only confirm the long-lasting effect of my products. But yes. With continuous use of highly dosed products, you can minimize wrinkles for a long time.

**HOW EASY WAS IT TO IMPLEMENT SPILANTHOL AS A BUSINESS IDEA? WHAT WAS THE BIGGEST CHALLENGE?**  
Establishing a company in Germany is a challenge overall. Especially as a woman. I could probably fill a book if I had to list every single challenge. But aside from the challenging business climate here, I myself was one of the biggest challenges. Because I founded the company at a time when I hadn't recovered yet. I was still battling heart problems and the resulting panic attacks. Also, I was still physically ailing in general. But I made it.

**YOUR PRODUCTS ARE AVAILABLE EUROPE-WIDE AND NOW YOU ARE ALSO EXPANDING INTO THE UNITED STATES?**  
Yes, starting at the end of 2024, our products will also be available in the US, which makes me immensely proud. I've never been someone who seeks a lot of attention. I prefer to work quietly and then present everyone with successfully completed facts. No, seriously: the US market needs a product range like Spilanthox. We will also be pioneers there in the field of natural cosmetics with active substances, so we're opening up a new market there.

**HOW DO YOU WORK WHEN YOU DEVELOP PRODUCTS?**  
I think about what could help me look fresher and better, and what might save me time in my skincare routine. After all, my needs are the same as those of many other women. I also keep looking around for natural raw materials that have a scientifically proven benefit for the skin. I don't care for new skincare products with trendy ingredients that don't actually benefit the skin at all. And as soon as I have an idea, I go to our chemists in the lab.

**WHAT ARE YOUR PERSONAL BEAUTY FAVORITES?**  
Definitely our Extreme Night Repair. This is my knight in shining armor, no matter at what time of year or how little I've slept or how stressed I am. With the Night Repair cream, I still look fresh and "de-crinkled". I also carry our hand cream with me at all times – especially when traveling. It's the first hand cream in the world with smoothing power that has been proven in clinical in-vivo studies. It's also great as an emergency lip balm or facial care. An absolute must-have at every polo tournament ...

**WHAT DO YOU LIKE MOST ABOUT YOUR JOB?**  
I love being able to implement my visions and ideas and work for all of our futures and hopefully be able to leave a mark. But being independent also means being responsible for everything and ultimately working 24/7. It's a lot of pressure and a great responsibility.

**HOW AND WHERE DO YOU RECUPERATE?**  
Definitely in nature. Whether it's at my house on the Baltic Sea or in the stable with our animals. All that matters is fresh air, quiet, and nature. ●

# SPILANTHOX

TEXT & PHOTOGRAPHY SPILANTHOX

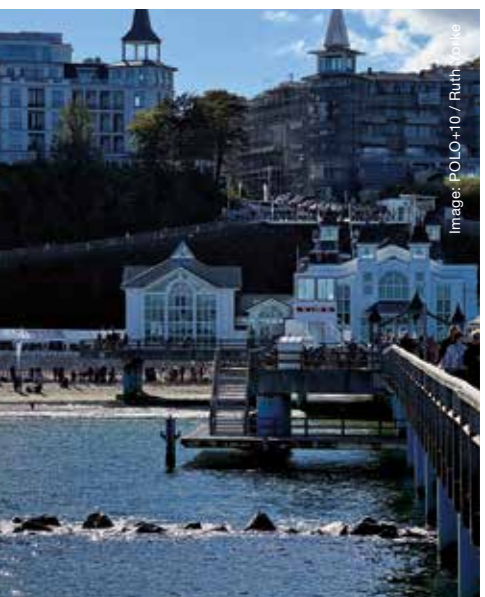
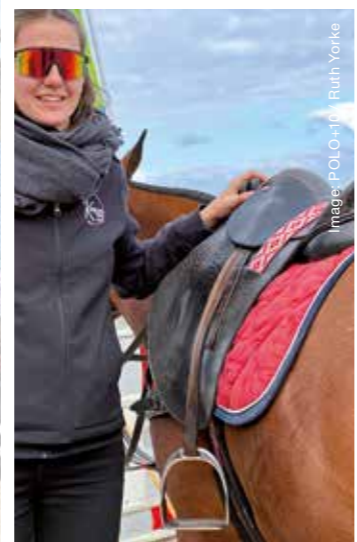
**YOU ARE THE ORGANIC BOTOX PIONEER AND HAVE ENJOYED SUCCESS ON THE MARKET FOR NEARLY 10 YEARS. WHAT INITIALLY MOTIVATED YOU TO FOUND SPILANTHOX? WHY EXPRESSLY NATURAL COSMETICS?**  
All my life, I have used only natural cosmetics and I'm also a nature lover and "country girl". My family and I appreciate nature and own many horses and dogs. Nothing would be further from my mind than to produce things that might be bad for someone's health, or bad for the environment or animals. I also wanted to do something meaningful. And when you're convinced of a vision or idea and firmly believe in it, it will work.

**WHAT MAKES THE PRODUCTS SPECIAL? WHAT SETS THEM APART FROM OTHER NATURAL COSMETICS?**  
We keep our promises. The effectiveness of the products can be seen and felt, and it has been proven in independent clinical in-vivo studies (involving a group of women aged 35 to 65). The results were groundbreaking! After four weeks of consistent use, wrinkles are reduced by up to 82%. It's remarkable. I also develop and thoroughly test everything myself before I release a product for production. I don't know of a single company that has an owner who is involved like this to such a large degree. It's really a genuine "owner-managed family

business" that still vouches for the quality with its name. And that isn't a marketing gimmick, it's real.

**HOW DID YOU COME UP WITH SPILANTHOL AS A MIRACLE INGREDIENT AGAINST WRINKLES AND LINES?**  
I discovered spilanthol by chance at my dentist's. He was the one who told me about it. I haven't been able to tolerate anesthetics since my cardiac arrest and spilanthol is basically an herbal anesthetic. In England, it's called the toothache plant, for example, and the plant is also chewed for toothaches in South America. It anesthetizes the nerve receptors reversibly,





Exciting Polo Action in Sellin, from 4<sup>th</sup> to 6<sup>th</sup> October 2024: 8<sup>th</sup> German Beach Polo Championship Entralls 20,000 Spectators.

BY THOMAS WIRTH  
PHOTOGRAPHY BALTIC POLO EVENTS, MAXI KAISER,  
POLO+10 / RUTH YORKE

# GERMAN BEACH POLO CHAMPIONSHIP 2024





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**TAKE  
YOUR  
POLO  
TO THE  
NEXT  
LEVEL!**



**PERFORMANCE  
POLO**



The 8<sup>th</sup> German Beach Polo Championship in Sellin delivered pure polo action from 4<sup>th</sup> to 6<sup>th</sup> October 2024! Set against the impressive backdrop of the Sellin pier, the event attracted around 20,000 visitors to the Baltic seaside.

Six teams from around the world and over 60 polo horses captivated the audience with thrilling chukkas. As is tradition, the tournament kicked off on Thursday with a colourful polo parade through the resort town, accompanied by the „Ostseefanfaren“ band and the Sellin fire brigade. Mayor Andreas Käske warmly welcomed the players to the beach arena.

The sporting highlight was complemented by a lively Oktoberfest in the VIP tent. Spectators in the public area enjoyed the games up close and free of charge, while top Berlin chefs presented culinary delights in the VIP section.

**Final on Sunday: Title Win for Heinemann and Maleitzke**

On Sunday, the team Del Mare Einrichtungsservice / Stralsunder Möbelwerke, featuring

Arlett Heinemann and Patrick Maleitzke, triumphed, defeating Hotel Bernstein / DOHRMANN / Breuer with Daniel Deistl and Justo Imaz by a convincing 12:6 score. Thus, Heinemann and Maleitzke are the new German Beach Polo Champions 2024.

[www.baltic-polo-events.de](http://www.baltic-polo-events.de)



F.I: Till Demtroder, Antje Brandt, Thomas Strunck.



**RANKING**

- 1. and German Beach Polo Champions: Team Del Mare Einrichtungsservice / Stralsunder Möbelwerke**  
Arlett Heinemann  
Patrick Maleitzke
- 2. and Runners-up: Team Hotel Bernstein, Dohrmann Fashion, Jürgen Breuer**  
Daniel Deistl  
Justo Imaz
- 3. Team Toyota Schütt & Ahrens**  
Max van Eupen  
Svenja Hölty
- 4. Gothaer Versicherung Karsten Topka / Die Trocknungsprofies**  
Jeanette Diekmann  
Berty Carlos Zalazar
- 5. Team CAMP DAVID**  
Jolie Lange  
Steffen Lange  
Christoph van Eupen
- 6. Team Ostseebad Sellin/ Getränke Becker**  
Clarissa Clavey  
Johan Funk-Gallardo

The matches were moderated by Jan-Erik Franck, „The Voice of Polo.“ The referee was Christopher Kirsch, and DJ Sebastian Preiss provided the perfect sound.

Max van Eupen was named **MVP**, and „Florentina“, owned by Patrick Maleitzke, was awarded **Best Playing Pony**.

The 9<sup>th</sup> edition of the Beach Polo Championships will take place from 3<sup>rd</sup> to 5<sup>th</sup> October 2025 in the Baltic resort of Sellin.



Steve McQueen's former home on Malibu Beach is for sale at \$16.995 million.

BY TOPTENREALESTATEDEALS.COM  
PHOTOGRAPHY THE LUXURY LEVEL

# STEVE MCQUEEN'S MALIBU BEACH HOME





A favorite actor for baby boomers and one of the highest-paid actors in the world in the 1970s, Steve McQueen was the epitome of cool, both in real life and his movies, including *The Thomas Crown Affair*, *The Great Escape*, *Bullitt*, *The Cincinnati Kid* and *Le Mans*. Steve and his equally-big-movie-star-wife, Ali MacGraw, lived in Steve's Malibu Beach home for a few years in the 1970s, which is now completely updated, just as cool as Steve was, and for sale at \$16.995 million.



Recently sold in 2020 by Steve's son, Chad, and then to songwriter Ammar Malik, (Maroon 5's "Moves Like Jagger") for \$8.35 million, who spent millions to transform the property from a dated beach home to one of Malibu's best. Located on a bluff to provide the privacy that the Indiana-born McQueen wanted, the four-bedroom home is now California contemporary with over 4,300 square feet, including four bedrooms, dining, and living rooms, plus several wide decks. Huge sliding doors open the first floor, which feels as though it is floating above the ocean, to some of Southern California's best views from Broad Beach to Point Dume. The primary bedroom sets above the main floor with a soaking tub and large deck. More features include outdoor showers, a fireplace, chef's kitchen, wood-accent walls and spa bath. A private staircase leads down to the iconic beach.



McQueen lived in Malibu when it was still a remote area near LA popular with surfers and a few actors. Today, Malibu is one of the country's most popular and expensive beach towns with spectacular mansions and upscale shops. Still extremely popular with actors, current and former homeowners include Leonardo DiCaprio, Emma Stone, Miley Cyrus, Jack Nicholson, Jenifer Aniston, Britney Spears and Cher.

Elizabeth Donovan of Coldwell Banker Realty holds the listing. Photos by The Luxury Level.

For more celebrity home news and celebrity home video tours, visit [TopTenRealEstateDeals.com](http://TopTenRealEstateDeals.com)

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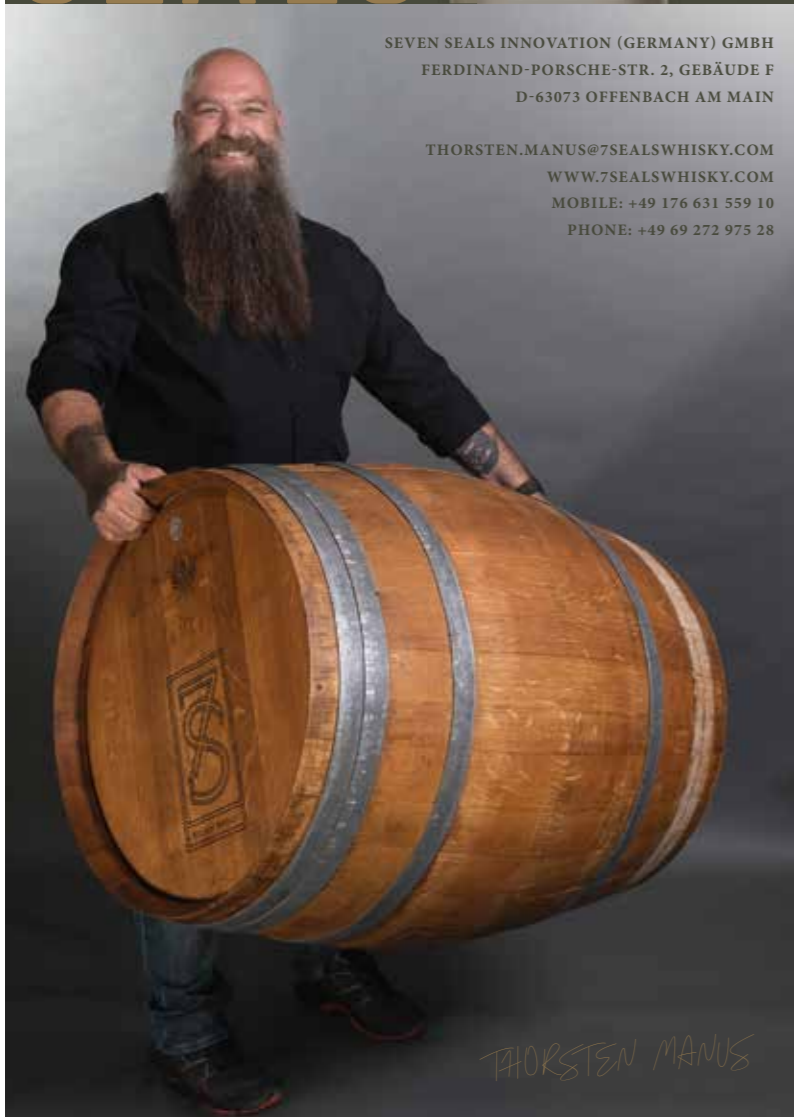
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